

**Biography of Dr. Dale R. Geiger**  
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Dr. Geiger brings a unique combination of academic study, government management research, and corporate management experience to the problem of improved performance in government. He holds three degrees from MIT and earned his Doctorate from the Harvard Business School after a seventeen-year career that included several significant controllership positions.

Now a tenured faculty at California State University, a frequent visitor at George Washington University, and an associate of Georgetown University's Center for Professional Development, Dr. Geiger writes extensively and exclusively on the motivation, role, and development of cost management and managerial cost accounting systems in government. He has researched, trained, and consulted at numerous organizations including the U. S. Army, Air Force, and Navy, the General Accounting Office, the National Academy of Public Administration, the Treasury Department, the Department of Agriculture, the National Forest Service, the Internal Revenue Service, the Bureau of Engraving and Printing, the National Institutes of Health, the Public Building Service, the Bureau of Land Management, and California's Department of Justice, Franchise Tax Board, and State Comptroller's Office.

Dr. Geiger served on the task force that wrote FASAB's managerial costing standard. He has published a five-part series on managerial cost accounting at the request of the Government Accountants Journal and a book entitled Winning the Cost War. The Association of Government Accountants recognized Dr. Geiger's contributions with its National Author's Awards in 1995 and 2001, its Education and Training Award in 1996, and its Career Contributions to Research Award in 2000. The citation for the later award read:

*“Dr. Geiger’s research proposes innovative and practical responses to the ‘cost war’ fought by government organizations struggling with lower budget levels. His sustained research contributions into the measurement and management of cost in government organizations promise to improve government’s mission effectiveness by improving its mission efficiency.”*