AGA members are dedicated professionals. We support government at all levels and work in all areas of financial management, accounting, auditing, IT, and other business operations areas for more efficient, effective government. As members, we boost our careers through AGA education and the CGFM certification, and through opportunities to network, share ideas and solutions. Our training events are fantastic; they highlight innovations, best practices and research and lead to positive change in government that benefits our society.

Our Members

No prior year data included as these numbers have not fluctuated.

AGA is more than accountants. Our teams in financial management also include IT, budgeting, procurement, financial analysis, and many more areas. We’re not just federal but also state and local government employees, educators, and private sector professionals working together to provide accountability and transparency through oversight, insight and foresight.”

Ernie Almonte, CGFM, CPA, CFE, AGA National President
### MAJOR ACCOMPLISHMENTS

#### EDUCATION & TRAINING

**143,697 CPEs Awarded**
- **2019:** 118,548
- **2018:** 90,855

- **15,655 Attendees at AGA trainings and events**
  - **2019:** 14,629
  - **2018:** 14,194

Incorporated sessions on RPA, blockchain, AI, big data and chatbots into AGA events

Created the **Innovation Challenge** as part of the Financial Systems Summit

#### CGFM

- **Commemorated CGFM’s 25th anniversary with new marketing campaign and promotions**
- **9,612 Total CGFMs**
  - **2019:** 9,887
  - **2018:** 9,916

- **1,583 Total Exams Taken**
  - **2019:** 1,591
  - **2018:** 1,874

- **Revamped CGFM study guides and released online course 1 on a learning management platform**

#### MEMBERSHIP AND CHAPTERS

**New Council for the Advancement of Women**
- Increases AGA opportunities for women and underrepresented groups

- **40 Chapters Visited**
  - **2019:** 46
  - **2018:** 50

- **63 (80%) Chapter Websites Hosted by AGA**

- **Continued to reinforce AGA’s value proposition and recruited new members from the broader FM community**

- **Created a Task Force to explore rebranding options for AGA to ensure the name reflects the broad set of disciplines it represents — all who impact government financial resources**

#### THOUGHT LEADERSHIP AND STANDARDS

- **Published findings of Annual CFO and IG surveys; the National Grant & Cooperative Agreement Recipient Uniform Guidance Implementation Survey; ERM Workshop; and Intelligent Automation Survey**
- **11 Responses to exposure drafts from FASAB, GAO, and GASB**
- **28 New Accountability Talks podcasts produced! Now we have 51.**

- **Intergovernmental Partnership**
  - Uniform Guidance Webinar focused on improper payments in grant programs
  - Launched Cybersecurity Hub

#### GOOD GOVERNMENT

- **Incorporated sessions on RPA, blockchain, AI, big data and chatbots into AGA events**

- **28 PARs and AFRs reviewed as part of the CEAR Program**
  - **2019:** 26
  - **2018:** 25

- **42 Government CCRs received and reviewed**
  - **2019:** 25
  - **2018:** 37

#### ENGAGING THE FUTURE

- **226 Student Members**
  - **2019:** 233
  - **2018:** 137

- **669 Young Professional Members**
  - **2019:** 713
  - **2018:** 670

- **143,697 CPEs Awarded**
  - **2019:** 118,548
  - **2018:** 90,855

- **15,655 Attendees at AGA trainings and events**
  - **2019:** 14,629
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### Revenue (in thousands)

<table>
<thead>
<tr>
<th>Sources</th>
<th>FY18</th>
<th>FY19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registrations</td>
<td>$2,737</td>
<td>$2,630</td>
<td>$3,280</td>
</tr>
<tr>
<td>Dues (AGA, CGFM, CPAG)</td>
<td>$1,846</td>
<td>$1,864</td>
<td>$1,793</td>
</tr>
<tr>
<td>Sponsorship</td>
<td>$1,070</td>
<td>$1,059</td>
<td>$1,147</td>
</tr>
<tr>
<td>Application Fees (CGFM, CEAR)</td>
<td>$233</td>
<td>$251</td>
<td>$247</td>
</tr>
<tr>
<td>Other</td>
<td>$525</td>
<td>$489</td>
<td>$500</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td>$6,411</td>
<td>$6,293</td>
<td>$6,967</td>
</tr>
</tbody>
</table>

### Expenses (in thousands)

<table>
<thead>
<tr>
<th>Expenses</th>
<th>FY18</th>
<th>FY19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Event Expenses</td>
<td>$2,573</td>
<td>$2,419</td>
<td>$2,901</td>
</tr>
<tr>
<td>Salaries and Fringe Benefits</td>
<td>$1,968</td>
<td>$1,956</td>
<td>$2,066</td>
</tr>
<tr>
<td>Indirect Expenses</td>
<td>$799</td>
<td>$821</td>
<td>$874</td>
</tr>
<tr>
<td>Contractors</td>
<td>$263</td>
<td>$263</td>
<td>$282</td>
</tr>
<tr>
<td>Printing/Publications</td>
<td>$173</td>
<td>$189</td>
<td>$196</td>
</tr>
<tr>
<td>Other</td>
<td>$(331)</td>
<td>$505</td>
<td>$474</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$6,244</td>
<td>$6,153</td>
<td>$6,793</td>
</tr>
</tbody>
</table>

An independent audit was conducted for each year identified above. All the audits resulted in unmodified (clean) opinions. Complete financial information can be found at www.agacgfm.org/about.
Leading in Uncertain Times

• COVID-19 interrupted and rapidly changed the ways people interact and do business. When “shelter at home” and social distancing rules are relaxed, the world will not be the same as it was before. Many workarounds and innovations born of necessity will prove preferable to past ways of working. AGA remains poised for proactivity and adjustment to mitigate risk as impacts continue.

• Training, certification, and membership are sure to be impacted as governments redirect funding to COVID-19 emergency response initiatives needed to support the American people. Millions of jobs will be impacted as budgets tighten and funds are redirected in response to the pandemic.

AGA is here to support you. As members, you have access to a wealth of information on our website to help you continue on your “learning journey.” Please feel free to reach out to us if we can be of service! agamembers@agacgfm.org

We do not yet know the what the full impact of COVID-19 will be on our training, certification, and membership programs, but it is likely they will all be negatively impacted as government revenues and discretionary spending are reduced.

For Our Members and Chapters

• Rebrand AGA to better reflect our diverse and inclusive organization

• Now more than ever, Americans need vigilant and well-trained financial professionals watching over their tax dollars. AGA recently added capabilities to its CGFM study materials by introducing a self-learning program to provide our members and the broader government FM community opportunities to develop and hone their technical skills, online and at any time of day.

• Reinforce the value of AGA for individuals and employers to encourage professional development, certification, and new members

• Implement recommendations from AGA’s Technology Review to better serve members and increase member engagement

• Continue to attract students and young professionals to AGA and highlight the benefits of public service for our future workforce

• Strengthen chapters, especially those at risk of closure in the next three years, and provide guidance and training for all chapters to be “virtual ready”