AGA is the member organization for financial professionals supporting government. We lead and encourage change that benefits our field and all citizens. Our networking events, professional certification, publications and ongoing education help members build their skills, enhance understanding of changes in the profession, and advance their careers.

MEMBERS

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>14,574</td>
</tr>
<tr>
<td>2019</td>
<td>14,255</td>
</tr>
</tbody>
</table>

VOLUNTEERS

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>1,300</td>
</tr>
<tr>
<td>2019</td>
<td>1,200</td>
</tr>
</tbody>
</table>

CGFM

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>9,916</td>
</tr>
<tr>
<td>2019</td>
<td>9,887</td>
</tr>
</tbody>
</table>

OUR MEMBERS

- Federal Government: 25%
- State, Local and Tribal Government: 43%
- Private Sector: 19%
- Higher Ed., Non-Profit, Students, and Retirees: 13%
MAJOR ACCOMPLISHMENTS

NEW AGA GOVERNANCE STRUCTURE LAUNCHED!
as approved in FY18

- New leaders trained at LEAD!, an interactive, skills-based leadership training
- New Leadership Development Committee established; new leaders were selected for National Governing Board positions

SERVICE

$23,861
Distributed to charitable organizations

Free resources added to agacgfm.org:
- 26 podcast episodes
- Robotics Forum and PIO-CFO Summit Summary Reports
- CEO Office of the Future whitepaper

46
Chapters visited by national officers and NEC members

10.5
Free CPEs available to members

TRAINING & EVENTS

2,125
PDT 2018 attendees

118,548
CPEs awarded

30% more than 2017–18!

NEW!
- PIO/CFO Summit
- Self-Learning Program — online, on-demand training

AGA IS HERE TO HELP!
The partial federal government shutdown impacted many of our members, from government employees to contractors and vendors who support the government. AGA provided support to every member by offering complimentary CPE via Journal online quizzes and the new Self-Learning Program (online, on-demand training). Hundreds of members took advantage of their "down time" by engaging in this training.

GOOD GOVERNMENT

25
Government CCRs received & reviewed

27
Federal agency AFRs & PARs reviewed as part of the CEAR program

37
AGA chapter CCRs received & reviewed

STUDENTS AND YOUNG PROFESSIONALS

250
Full-time students with FREE e-membership

15
Scholarships awarded for NLT & PDT

CGFM

431
CGFM applications received during the $25 fee promo in January 2019

25 YEARS CGFM
2019 marked CGFM’s 25th anniversary, celebrated with promotions and events to highlight this important designation

596
Volunteers involved in updating the CGFM exams
### REVENUES

**in thousands**

<table>
<thead>
<tr>
<th></th>
<th>FY17</th>
<th>FY18</th>
<th>FY19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registrations</td>
<td>$2,736</td>
<td>$2,737</td>
<td>$2,630</td>
</tr>
<tr>
<td>Dues (AGA, CGFM, CPAG)</td>
<td>$1,848</td>
<td>$1,846</td>
<td>$1,864</td>
</tr>
<tr>
<td>Sponsorships (ads, exhibitors, etc.)</td>
<td>$1,101</td>
<td>$1,070</td>
<td>$1,059</td>
</tr>
<tr>
<td>Application Fees (CGFM, CEAR)</td>
<td>$245</td>
<td>$233</td>
<td>$251</td>
</tr>
<tr>
<td>Other</td>
<td>$503</td>
<td>$525</td>
<td>$489</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$6,433</td>
<td>$6,411</td>
<td>$6,293</td>
</tr>
</tbody>
</table>

### EXPENSES

**in thousands**

<table>
<thead>
<tr>
<th></th>
<th>FY17</th>
<th>FY18</th>
<th>FY19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Events</td>
<td>$2,464</td>
<td>$2,573</td>
<td>$2,419</td>
</tr>
<tr>
<td>Salaries &amp; Benefits</td>
<td>$2,157</td>
<td>$1,968</td>
<td>$1,956</td>
</tr>
<tr>
<td>Indirect Expenses</td>
<td>$819</td>
<td>$799</td>
<td>$821</td>
</tr>
<tr>
<td>Contractors</td>
<td>$246</td>
<td>$263</td>
<td>$263</td>
</tr>
<tr>
<td>Printing/Publications</td>
<td>$206</td>
<td>$173</td>
<td>$189</td>
</tr>
<tr>
<td>Other</td>
<td>$410</td>
<td>$468</td>
<td>$505</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$6,302</td>
<td>$6,244</td>
<td>$6,153</td>
</tr>
</tbody>
</table>

Independent audits were conducted, resulting in clean opinions. Complete financial information can be found at [www.agacgfm.org/about](http://www.agacgfm.org/about).
Impacts on the Workforce

• Emerging technologies can and will revolutionize government financial management. Robotic process automation (RPA) is enabling financial organizations to automate tedious, repeatable processes while affording the financial management staff more time for data analysis and evaluation.
• Given that nearly 30% of government employees (federal, state and local) are eligible to retire in the next few years, government financial staff must prepare to embrace new technologies and learn best practices to deliver “better, smarter, faster” services.
• All levels of government should focus on attracting the “best and brightest” to the profession and help develop the next generation of leaders.

For Our Members and Chapters

• Reinforce AGA’s value proposition for accountants and auditors and highlight the inclusion of professionals in IT, budget, procurement, financial analysis, grants, HR and other areas.
• Strengthen chapters through government leadership engagement, chapter leadership development and succession planning, and more one-on-one interactions and sharing between AGA volunteer leaders.
• Keep CGFM examinations and materials relevant with updates to reflect current requirements and competencies of the profession.
• Form additional partnerships with higher education institutions, raise awareness of careers in government financial management and increase related curriculum offerings, including CGFM content.

For the Financial Management Communities

• Increase opportunities for women and underrepresented groups and promote inclusivity.
• Engage employers to support training and development of their FM workforce and encourage individuals to invest in themselves.
• Communicate and demonstrate to students and young professionals the boundless opportunities for challenging and rewarding careers in government FM-related disciplines. Spotlight FM professionals as key members of decision-making teams who assess agencies performance, engage with managers to improve program efficiency, and improve and transform government processes with emerging technologies.