

Dover Capital Newsletter

Issue No. 2

Upcoming Events

Tax update

On January 22, 2019, Scott Sipple will present the annual tax update at the Division of Accounting, New Castle Conference Room, 820 Silver Lake Blvd, Dover, DE 19904 from noon to 1 pm.

We are still collecting items for **Code Purple**, so please bring anything you would like to donate. Please RSVP by January 21, 2019 if you plan to attend. This meeting is free for everyone.

March is CGFM Month!

Every year our Chapter requests the Governor to declare March as CGFM month in Delaware.

AGA WEBINARS TO BE HELD AT DIVISION OF ACCOUNTING.

01/09/19 Grants Management

03/06/19 Finance

04/10/19 Ethics

*Webinars are free to AGA members only.

ANNUAL DOVER CAPITAL PDT TBD

Past Events

Membership Meeting and Achievement Now Speaker

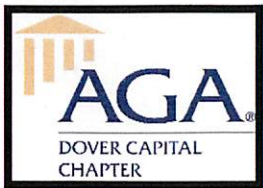
Our Chapter had a successful meeting on September 27, 2018. Our Chapter officers were introduced and we discussed past events, future events, and National events. We discussed the Chapter Recognition Program and how leadership uses this program to bring value to our chapter and why we do the things we do. The Chapter Recognition program is a tool to help chapters know what specific goals they should be working on. The Program encompasses Leadership, Education, Certification, Communications, Membership, Accountability, Community, and Awards. Each subject has goals to achieve and credits earned for meeting those goals. Our chapter has a goal to reach 8,000 credits for this year through completing items within the various areas. We also discussed Membership and our goals as a chapter to increase our membership. With the free student membership, I have been spending more time reaching out to Delaware colleges.

Achievement Now Speaker

Our guest speaker, Tyler Enslin, talked to us about how to achieve our personal goals. He was very inspirational with practical advice. He shared the Harvard Goal study that showed planning your goals and writing them down increases your chances of success.

Chapter Website: <https://www.agacgfm.org/Chapters/DoverCapital/Our-Chapter.aspx>

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Dover Capital Newsletter

Issue No. 2



Tyler Enslin was a terrific speaker and showed us how to achieve our goals and be a success.



Secretary Jennifer Cohan as Princess Leia presents the Transportation update for Sussex County. May the force be with you!

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ASSOCIATION OF GOVERNMENT ACCOUNTANTS DOVER CAPITAL CHAPTER 2019 – 2020 OFFICERS

Calling anyone interested in becoming an AGA Dover Capital Chapter Officer. If you or someone you know would make a great officer or just wants to build their resume please submit names and email addresses to frances.cordell@state.de.us

With AGA structural changes coming July 1, 2019, our chapter officers must choose someone to represent our Chapter at National meetings and events by January 25, 2019.

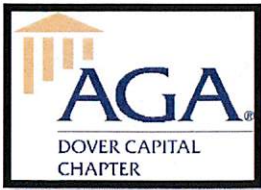
KENT COUNTY ECONOMIC SUMMIT SEPTEMBER

Partnerships with Del Tech

Del Tech's Dr. Brainard talked about the new auto center they are building with a grant they received. They are planning to bring a diesel mechanics option once it is up and running. The Bachelor of Science in Nursing has its first graduating class this December. This is something new for the college.

Chamber of Commerce

Michael Quaranta, President of the Delaware State Chamber of Commerce talked about convergence of technology and how we need not think of just what type of new technology we need, but how we can use technology out there to help us provide what customers need. He also talked about the Principal for a Day and how that has benefitted those involved. As well as



Dover Capital Newsletter

Issue No. 2

incentives for young workers such as some type of 401K program that helps them pay off student loans and later becomes a retirement plan.

Kent County Economic Office

Disruptive changes and how they affect markets and how we do things. Not always new technology but sometimes new ways to use technology. Examples of tech were Apple smartphones and examples of new ways to do business were Uber and Lyft.

New KRM site between Route 1 and Route 13 north of Smyrna to be a business park and the best uses of that and other properties available. Air cargo ramp that was talked about 30 years ago may actually be a future possibility with new talks on use and an agreement in the works. Harrington's large area of development and the possibilities for the future. Two new interchanges along Route 1 and a proactive approach in setting up for future use. Example of the success with DE Turf for setting things up ahead of time rather than after the fact. I think they were talking about zoning and land use requirements that can take a lot of time and paperwork.

The effect of regulations on small businesses and how to help them succeed, especially building requirements. The importance of having a skilled workforce in place for incoming businesses or areas of development, so there isn't a gap.

Delaware Tourism Office App available – "Delaware on Tap" to see what Delaware has to offer and map places you've been, give feedback, etc. Check it out!

Networking

As an attendee, I spent the break talking to local colleges - Wilmington University, Del Tech, and Delaware State about opportunities for networking and the need for government finance workers in the future.

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SUSSEX COUNTY TODAY & TOMORROW CONFERENCE OCTOBER

1 Million Cups

We were joined by Rick Ewing, Eagle Wing Hot Sauce and Susan Ryan, Good Earth Market & Organic Farm. Interesting to learn about how small businesses start out and grow here in Sussex.

Celebrating 25 Years: The Secret to Our Success

Dr. Bobbi Barends talked about how this conference started out and has continued for so many years.

Sussex County Snapshot

Ed Simon, Workforce Analyst, Retired from DEDO talked about the numbers and statistics here in Sussex.

"Hot Topic!" The Future of Transportation

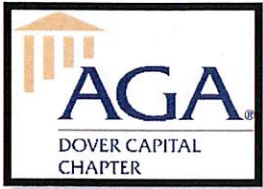
The Honorable Jennifer Cohan, Delaware Secretary of Transportation came in dressed for Halloween as Princess Leia. She talked about the possibility of a hyperloop train conceptualized by Elon Musk running down Route 1 and other future projects in Sussex. DelDOT is currently planning many projects around Sussex County.

Panel: Celebrate the Past, Envision the Future

Panel discussion with

- The Honorable Susan Bunting, Delaware Secretary of Education
- Dwayne Kilgo, Director of Information Technology, Sussex County Government
- Jay Baxter, Farm Manager, Baxter Farms Incorporated

Breakout Sessions



Dover Capital Newsletter

Issue No. 2

Digging Deeper Into the Data

Ed Simon, Workforce Analyst, Retired from DEDO

Presentation on how Sussex has changed and will change in the future. We discussed growth and issues around that.

What if . . . You Could Pose an Idea That Could Shape the Future of Sussex County?

Dr. Bobbi Barends, Vice President and Campus Director, Delaware Technical Community College

Brenda Whitehurst, Planning Team Member, Sussex County Today and Tomorrow Conference. This was an interesting discussion about ideas on what we would like to see in our County in the future and the ability to discuss those ideas.

AGA Dover Capital supporting
Bayhealth's Go Pink! Event in October.



Networking Event

On December 6, 2018 Dover Capital Members and friends got together for a networking event. We are currently welcoming several new members to AGA. We also collected items for Code Purple in Sussex County. We will continue to collect items through the winter and the next batch will go to Kent County Code Purple.



Items donated by AGA members and DEMA staff.

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Dover Capital Newsletter

Issue No. 2

AGA PDT 2019 will be in New Orleans, LA July 21-24, 2019.



KNOW A STUDENT?

Is your son, daughter, niece or nephew a student? If so, then let them know that AGA offers **FREE** electronic memberships to full time students!

They are our future workforce. Do your part to lead them to AGA and careers in government!

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★ ★ ★ **CGFM** What is **CGFM**?

Certified Government Financial Manager® (CGFM®) is a professional certification awarded by AGA, demonstrating competency in governmental accounting, auditing, financial reporting, internal controls and budgeting at the federal, state and local levels.

CGFM is a respected credential that recognizes the specialized knowledge and experience needed to be an effective government financial manager.

Being a CGFM allows you to expand your career opportunities and distinguishes you from others in your field.

How do you become a CGFM?

To earn the CGFM, you must fill out an online application and meet the following requirements:

- [Ethics](#) — read and agree to abide by AGA's *Code of Ethics*
- [Education](#) — have a bachelor's degree in any subject area from an accredited U.S. college or university
- [Examinations](#) — pass three comprehensive CGFM examinations
- [Experience](#) — have at least two years of professional-level experience in government financial management

Find out more at www.agacgfm.org