LUNCHEON MEETING — THURSDAY, MARCH 14, 11:30 AM

Faculty Club—Cloyd Heck Marvin Center George Washington University 21st and H Streets, N.W.

"Financial Aspects of Managing the Postal Service"

RICHARD F. GOULD

Assistant Postmaster General For Finance U.S. Postal Service

Richard F. Gould, of Depauville, N.Y., was named Assistant Postmaster General for Finance on November 1, 1971.

He formerly held executive positions with the Colgate-Palmolive Company, the Bristol-Myers Company, and more recently, prior to his postal appointment, with the Rouse Company, a mortgage banking and real estate development firm. With Rouse as senior vice-president of administration, Mr. Gould was responsible for planning and financial operations as well as most administrative activities of the company. One of the firm's ventures is the development of the new city of Columbia, Maryland.

Earlier, he had served as assistant treasurer and treasurer of Bristol-Myers Products ('65 to '69), where he was responsible for financial operations and long-range planning.

Prior to his service with the Bristol-Myers firm, Mr. Gould was with the Household Products Division of Colgate-Palmolive Company ('60 to '65), where he served successively as assistant to the vice-president and general manager, as assistant product manager for new products, and as manager of long-range planning.

Mr. Gould holds a B.S. degree from Cornell University, and an M.B.A. from Harvard Business School. He is a resident of the Baltimore, Maryland, area (See pg. 3).



MAKE YOUR RESERVATIONS BY 10 A.M. TUESDAY, MARCH 12, TO ASSURE PLACEMENT Open Meeting Non-Members Welcome Reservations Call 755-6310/5313 or (IDS) 138-56310

> Washington Chapter Meeting Dates: Mar. 14—Apr. 11—May 9



Gerald Murphy
Treasury — Bureau of Accounts
Director, Government
Financial Operations
WO 4-5594 (184X5594)

President's Message

Membership Profile and Training Needs

In an earlier article I alluded to the fact that data is not available on the number of auditors, operating accountants, systems accountants, etc. within the Federal GS-510 series. While that is still true, we now have some pretty good statistical data on FGAA members.

Last year Mike Simon, Chairman of the National Education and Training Committee, developed a membership survey form which was mailed out to all members with the annual dues notice. On a national scale, 3,154 members responded by September 30 (out of a total membership of approximately 7,000). At the chapter level 644 out of approximately 1,400 members responded. The purpose of the survey was to develop a membership profile and to determine the continuing education needs of our members.

The survey form asked FGAA members to select one of nine professional job classifications which best described their work. An "other" category was provided for Comptrollers, managers, educators, etc. The results were

as follows:

	No. of FGAA Members						
Professional Classification	National	Chapter					
Auditor Internal Auditor Contract Auditor sub-total	1,093 352 <u>380</u> 1,825 (58%)	128 58 * 186 (29%)					
Accountant Operating Accountant Systems Accountant sub-total	222 225 198 645 (20%)	36 87 88 211 (33%)					
Budget Specialist Program Analyst Cost Analyst Other sub-total Total	93 54 65 472 684_(22%) 3.154_(100%)	27 12 16 192 247 (38% 644 100%)					

To get a conservative estimate of the total number of national or chapter members in a particular job classification, it would appear safe to double the number shown above in view of the volume of responses in relation to total membership.

Information on present salary levels and type of employment was also gathered. Summary statistics are shown below.

*No Breakout provided

	No. of FGAA Members			
Present Salary Levels	National	Chapter		
Up to \$15,000 \$15 to \$25,000 Over \$25,000 Did not indicate Total	812 (26%) 1,904 (60%) 438 (14%) 3,154 (100%)	60 (9%) 259 (40%) 285 (45%) 40 (6%) 644 (100%)		
Type of Employment				
Federal government State government Local government Consulting Education Other (includes retirees)	2,692 (85%) 77 30 51 32 272	500 (78%) 8 3 27 6 100		
Total	3.154	644		

In the Washington Chapter, 31% of our Federal members are in positions at the GS-15 to 18 level; 57% are at the GS-12 to 14 level and 12% are in various grades up to GS-11. Based on October 1973 salary rates, 1 assume that the number of members making over \$25,000 may have increased from 45% to perhaps 50%.

Training Needs vs. Training Received

A second major objective of the survey was to determine continuing education needs and to ascertain the extent to which these needs are being met. Chapter members expressed their desire to participate in training courses covering nine subject areas. (Many members took advantage of the opportunity to write-in additional topics of interest but these results are not yet available.) The nine major topics are listed below in order of the priority indicated by members.

No. of Members Interested in Trg. on

Subject Areas	Employer's Time	Own Time	Total	NOT Interested
1. Program Evaluation	285	126	411	145
2. Information Processing	248	116	364	183
3. Government Accounting	240	104	344	192
4. Operational Auditing	222	101	323	202
5. Planning & Budgeting	239	73	312	207
6. Quantitative Analysis	193	84	277	221
7. Project Management	179	66	245	244
8. Cost Acctg. Standards	175	66	241	243
9. Contract Audit/Admin.	146	58	204	289

(At the National level operational Auditing ranked first, Program Evaluation was second and Information Processing was third.)

Chapter members were also asked to indicate "how much" training they had received in each of the nine areas during the past two years. The results are shown below with the subjects listed in the same order as above for ready comparison.

(Continued on page 9)

WASHINGTON CHAPTER **Executive Committee** 1973-1974

Officers President

Gerald Murphy Treasury, WO4-5594

President-Elect

Francis X. LaCava, Treasury, 961-

Vice President/Chairman, Finance Audrey B. Dysland, Treasury, 961-7720

Secretary

Esther C. Kiel, NFS, 632-4019

James L. Daigle, SEC, 755-1314

Programs Joseph J. Donlon, GAO, 697-0818

OMBE Training

Perry Duncan, DOT, 426-1306

Employment Clearing House

Meir Gabbay, Commerce, 967-4407 Editorial Committee

Fred D. Layton, GAO, 386-5617

Education Committee

Waldron J. O'Brien, CSC, 632-7647

Membership

Sam Pines, GAO, 386-5243

Publicity

Bertram H. Rosen, JFMIP, 386-6006

Research Committee

Michael Simon, Arther Anderson, 298-7950

Bylaws Committee

Sus Uyeda, OMB, 395-3144

Meetings Committee

Kent Crowther, HUD, 755-6310 Immediate Past President (Ex Officio) John W. Cooley, DOD, 697-0585

Special Committees— Chairmen

Advisory Committee Edwin J.B. Lewis, George Washington University, 338-6400

George Cate, Booz, Allen & Hamilton Inc., 293-7552 Audit Committee

Fred N. Smith, Department of the Treas-

Budget Committee

Richard E. Miller, Department of Labor, 961-5244 Contract Management Committee

Donald Fisher, Department of the Navy.

Special Advisor, Contract Management Walter B. O'Neil, (NCMA). Hazeltine Corp. 979-5500

Cooperation with Government Agencies Max Hirschern, General Accounting Office, 386-3415

Cooperation with Professional Organiza-

James W. Saylor, Department of De-fense, 697-3200

Membership Directory
Paul J. Gist, Department of the Treasury.

News Bulletin
Robert L. Meyer, General Accounting
Office, 695-3826

New Member Activities
Donald M. Twitty, Veterans Administration, 389-3404

Nominating Committee-National Awards
Robert B. Lewis, Department of Defense.

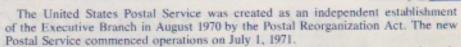
Assistant Secretaries
Mary Markey, NSF 632-4017; Tom Mundell 961 8386

Assistant Treusares

Herron R. Adams, Federal Maritime Commission, 382-3415

From The Director, Programs JOSEPH J. DONLON, GAO

"Financial Aspects of Managing the Postal Service"



The Postal Service is an enormous service organization handling approximately 90 billion pieces of mail yearly. Over 700,000 people work in the national headquarters and the five regional organizations, to which the 85 Districts report. The Districts are divided into 321 Areas which are composed of the nearly 32,000 post offices

throughout the United States.

At our March meeting, Mr. Richard Gould, Assistant Postmaster General for Finance will discuss the "Financial Aspects of Managing the Postal Service." Mr. Gould will point out the special problems that were associated with the conversion of the Postal Service to an independent establishment of the Executive Branch and give us an up to date picture of the many and varied financial operations of the Postal Service.

Since all of us are affected by the operations of the Postal Service in that we depend on its efficient and effective operation, Mr. Gould's talk should also be of interest from the consumer viewpoint. Perhaps we can convince Mr. Gould that we really didn't need the recent postal rate increase!

April Meeting - At the April Meeting, Donald Kull, Executive Director and Bert Rosen, Executive Secretary of the Joint Financial Management Improvement Program (JFMIP) will be our speakers. Messers Kull and Rosen will present an informative discussion on the recent revitalization and expansion of the JFMIP. Also, Mr. Leonard J. Andolsek, Commissioner, U. S. Civil Service Commission will be in attendance to say a few words and to present our chapter awards to the top accounting students from each of the colleges and universities in the area.

Two Minority Businessmen's Financial Management Courses Scheduled

The First of two classes scheduled within the FGAA contract with OMBE to assist minority businessmen with a Financial Management course began on Tuesday, February 19th and will continue until April 11th on successive Tuesdays and Thursdays. This class is being held at Hampton Mall at the intersection of Central Avenue and the Beltway in order to accommodate the business community of Annapolis and Prince Georges county. Coordinating with FGAA on this course is the Community Enterprise Development Association of Annapolis. The second course will commence on Monday April 15th and continue on Mondays and Thursdays until June 6th. It will be held in classrooms located in the NASSIF Bldg (DOT) at 7th and D Street Southwest.

Assisting Perry Duncan, Director of Minority Business Training, is Mike Nathan CSC and Kim Stewart WMATA, both of the Northern Virginia Chapter who are coordinating instructors and counselors, as well as David Suing, Navy, who is coordinating student input.

This project still requires counselors to assist the students in the classroom. If you could spare an evening or two helping minority businesspeople call Jim Stewart at 484-2892 or Perry Duncan 426-1306 and volunteer your services.

Area Chapter Meetings

Northern Virginia Chapter

Date: March 19th

Place: Valle Steak House, Springfield,

Time: Social hour 6PM; Dinner (\$6.00) at 7PM.

Speaker: Mr. Albert Hair, "Evaluating Revenue Sharing'

Reservations: Call Jim Alubowiez, 557-

Montgomery-Prince George's Chapter

Date: March 13, 1974

Place: Sheraton Silver Spring

Time: Social Hour at 6pm, Dinner (\$5.25) at 7pm.

Speaker: Mr. Gilbert Simonetti, Jr., V.P. (Government Relations) AICPA Subject: "Accounting-A Profession in Pursuit of Excellence

Reservations: Call Mathew Groff at 557-2986

Time 'Accountability"

'SOPHISTICATED AUDITING TECHNIQUES' OPERATIONAL-PERFORMANCE-MANAGEMENT-PROGRAM

Auditing in Federal, State and Local Government Plus an Overview of Operational Auditing in the Private Sector



THE CHAIRMAN:

Joseph W. Dodwell

Consultant to the firm of Coopers & Lybrand, New York, N.Y., is widely known as one of the nation's foremost authorities on operational auditing.

SPEAKERS:

The Honorable THOMAS D. MORRIS

Assistant Comptroller General of the United States

The Honorable JACK BROOKS

Chairman, Subcommittee on Government Activities, Government Operations Committee, U.S. House of Representatives

B. B. LYNN

Director Defense Contract Audit Agency

PHILIP KROPATKIN

Assistant Director Health, Education and Welfare Audit Agency

The Honorable

L. J. ANDOLSEK Commissioner U.S. Civil Service Commission

ELMER W. MUHONEN

Assistant Inspector General for Audit, Department of Housing & Urban Development

MARTIN IVES

Deputy State Comptroller State of New York

The Honorable FRANK G. ZARB

Assistant Director, Office of Management and Budget Executive Office of the President of the United States

JOHN P. ABBADESSA

Controller U.S. Atomic Energy Commission

AULAY TOMPKINS

Manager, Internal Audit Sperry Rand Corporation New Holland, Pennsylvania

The caliber and thrust of this program makes it a "must" for administrative officials of major government departments at the federal, state, city, and county levels. The program is of significant informational value to legislative officials, educators, government contractors, or others concerned with government operations, including independent public accountants, independent certified public accountants, and professionals in a number of other disciplines as well as "government auditors". Interest in performance-operational-management and program auditing is worldwide.

THE PLACE: SHERATON PARK HOTEL — 2600 CONNECTICUT AVE., N.W., WASHINGTON, D.C. 20008

THE SEMINAR SPEAKERS WILL:

Focus on Operational-Performance-Management Auditing methodology, audit approaches and typical case studies in the public sector, with some time devoted to an Overview of Operational Auditing in the private sector.

in the Public Sector

WASHINGTON D.C. MARCH 25-26-27, 1974

"In the last century, the auditor general became a central organ of every government. We learned that we needed an independent agency to control the daily process of government and to make sure that money appropriated was spent for what it was intended, and spent honestly."

"Now we may have to develop an independent government agency that compares the results of policies against expectations and that, independent of pressures from the Executive as well as from the Legislative branches, reports to the public any program that does not deliver."

'Peter F. Drucker "The Age of Discontinuity," Harper & Row, Publishers.



The Honorable
JACK BROOKS
Chairman, Subcommittee on
Government Activities, Government
Operations Committee, U.S.
House of Representatives

UNITED STATES CONGRESS

"Without good management in the Federal government, the United States cannot remain the powerful and progressive nation it has been, and without capable and dedicated accountants and auditors, the government cannot have good management.

Government auditors are the people who are in the position to spot trouble early and to flash a warning. They are the people who keep the program managers alert, informed, and honest. I, personally, would not assume the risk of running an agency without a first-rate internal audit office working directly for me. Any department or agency head who fails to recognize and understand the necessity of having competent auditors and one who fails to appreciate the contributions they make—that agency head is flirting with disaster.

Government auditing has long ago progressed beyond the role of confirming the accuracy of the endorsement on a check. It is the means by which program managers can evaluate the efficiency and economy and the output of their operations. Effective auditing must be a government-wide objective."

THE GENERAL ACCOUNTING OFFICE

The Comptroller General of the U.S. published a booklet in 1972 of general standards for auditing government operations at any level of government. The standards define an audit of a broader scope and provide not only for financial and compliance auditing, but for inquiry into efficiency and economy in the use of resources and the achievement of desired results. These standards apply to the auditing of all governmental organizations whether performed by federal, state or local government auditors, or by independent public accountants.



These standards have been well received throughout the auditing profession. A Report by the Committee on Relations with the General Accounting Office of the AICPA, issued in November 1973, declares that the members of the Committee "agree with the philosophy and objectives advocated by the GAO in its standards and believe that the GAO's broadened definition of auditing is a logical and worthwhile continuation of the evolution and growth of the auditing discipline."

Sponsored By THE CAPITAL REGION FEDERAL GOVERNMENT ACCOUNTANTS ASSOCIATION

FEBRUARY MEETING REPORT



Major General Donald H. McGovern, Chief U. S. Army Audit Agency, discusses his agencies past, present, and future operations.

February Meeting Report

Major General Donald H. McGovern became Chief, U. S. Army Audit Agency in September 1973, after more than 30 years experience in a wide variety of Army operations. At our February meeting, he discussed the operations of the Army Audit Agency with us, outlining where it had been, where it is, and, to some extent, where it is going.

Prior to World War I, the Army was most concerned with assuring that property was properly controlled and that procedures were being followed. In the past 50 years, however, the Army's internal audit process has evolved into a thorough, independent and unrestricted, professional evaluation of all Army activities and expenditures. According to General McGovern, the present Army audit policy requires the Army Audit Agency to provide independent, objective audit at all levels of operations and to evaluate the effectiveness of total expenditures. In meeting this requirement, the AAA completes about 500 appropriated fund audits and 300 non-appropriated fund audits annually and issued its "green-covered" final reports on an endless variety of topics. Although the AAA attempts to work with and through the Army's commanders, its reports are final and not subject to change. AAA's independence within the Army is absolute and assured.

Commander's Requests

AAA establishes an audit program at the beginning of each fiscal year identifying the activities to be audited during the year. The program provides audit coverage according to the size, importance and sensitivity of the various Army operations, and also allows some time for "commander's requests". Each commander can request audits for any reason, and the AAA will respond to the extent time is available and the audit makes sense in consideration of the established audit program. The reports resulting from these audits are presented only to the commander who requests the audit. In effect, this provides each top manager in the agency access to professional audit services that can be used to improve management performance.

Operational Auditing

AAA is also moving rapidly toward operational or "full-scope" auditing as a significant part of its overall audit effort. In General McGovern's view, operational auditing requires a multiple-disciplined organization made up of staff members with broad professional skills and backgrounds. The need for this variety of disciplines is reflected in the AAA's recruiting and training programs.

Audit Shapes Management Improvement

General McGovern stated that his experience in the Army has convinced him that the AAA's audits have served the Army well both in protecting its assets and contributing to the improvement of the entire management system. He believes the present level of management competence is due in large part to the continuing efforts of the AAA to help the Army become more efficient and effective.

The February Meeting Headtable Included:



(L to R) BG Harry Jones, USA (Ret), Frank LaCava, (Treasury); Mike Simon (Arther Anderson); Maynard Woodbury (DOD); Tom Mundell (Treasury); Jerry Murphy (Treasury); MG Donald McGovern (Army Audit); Joe Donlon

One on One Membership Campaign

National Headquarters announces a Month of March "One on One Membership Campaign" containing rewards for the best participating chapter, an individual award to the member who sponsors the most new members, and a chance for one of the new members to receive a free 1974 Symposium Registration.

The following rules for the March campaign will prevail:

- Method Each member should be urged to bring in at least one new member during the month of March.
- Awards A \$50.00 cash award will be made to the Chapter with the largest per cent gain during March over its December 31st, 1973, adjusted membership; per criteria set down in the FGAA Membership Retention Competition.

A drawing will be held among all new members enrolled during the campaign for one free 1974 Symposium Registration.

One year's free FGAA membership will be presented to the FGAA member who sponsors the most new members during the month of March.

- Campaign Deadline New member applications and the Chapter transmittal letters covering them must be postmarked to the national office no later than Friday, April 9, 1974, to be included in the campaign tally.
- Each new member application must contain the name of the sponsoring member to be eligible for the free national membership award.

Sam Pines Director, Membership Committee

NEWS BITS...

By BOB MEYER, GAO

Editor, News Bulletin

Congratulations to Mr. Edward Stepnick, Director HEW Audit Agency on his recent selection to receive the Department of Health, Education and Welfare Office of the Secretary Superior Service Award in recognition of his outstanding service to the department. In addition Mr. Stepnick was recently selected for one of the JFMIP awards (See page 9)

Saylor Briefs High School Students

On January 18, 1974, James W. Saylor spoke to a group of students at Groveton High School, Alexandria, Virginia, about career opportunities in accounting, including government financial management. Mr. Saylor's presentation was part of a project being promoted by the Washington Chapter Education Committee under the direction of Waldron O'Brien. This comes under a National FGAA program (recognized and rewarded in the Chapter competition point system) to promote a better understanding of career opportunities in financial management.

Interagency Auditor Training Center

April 1 - 2 — Audit Managers Seminar on GAO Requirements April 29 - May 3 — Flow Charting and Its Applicability to Auditing (Denver)

All courses are given in Washington, D. C. unless otherwise indicated. Further information may be obtained by calling Area Code (301)427-6351 or IDS Code 161-76351.

From the Employment Clearing House

Meir S. Gabbay, Chairman

Applications for membership in FGAA were given to nine prospective members by the Employment Clearing House Committee during the past month.

Vacant positions as of February 19, 1974, are as follows: Maritime Administration, Washington, D.C., Financial Analysts, GS-14/15, 2 positions. Contact Mr. Sickon, 967-3824.

Maritime Commission, Washington, D. C., Budget and Accounting Analyst GS-12, Staff Accountant GS-11. Contact Mrs. K. Mealy, 523-5773.

Dept. of H.E.W. — Audit Agency, Washington, D. C., Auditors GS 12/13. Contact Mr. F. Lehrer, 755-8880.

W. R. Systems Corp., Washington, D.C., Financial Analyst/ Systems Trainee up to \$10,000. Contact Mr. L. P. Lyon, 521-7250 or 7251.

National Labor Relations Board, Washington, D. C., 1 Operating Accountant GS-12/13, 1 Systems Accountant GS-11/12. Contact Mr. F. Horowitz or Mr. E. Lovell, 254-9044.

National Transportation Safety Board, Accounting Officer, GS-11/13. Contact Michael Levins 426-8935.



(GAO); James Wright (Army Audit); Audrey Dysland (Treasury); Capt. R. W. Thompson (Naval Audit); Maurice Pujol (Senate Appn. Committee)

REPORT ON THE CAPITOL REGION SEMINAR PROGRAM

January 17, Management Seminar Well Received



Maurice P. Pujol Vice President Capitol Region



Frank Weitzel
Formerly
Deputy Comptroller General
of the United States

We attempt to capture the essence of the meeting in these extracts from the presentation of:

Frank Weitzel: "The JFMIP report for 1953 put it this way. The primary objective has been to build accounting for the Federal Government as a dynamically useful mechanism of management... management cannot be considered a single entity or responsibility... legislation has placed direct responsibility on the heads of operating agencies for developing and installing accounting systems and related procedures... The "related procedures" has grown into the whole framework of financial management suitable to their management needs.... The fundamental element of the Joint Program and the most significant test of its success lies in the degree of initiation and creativity exercised within each operating agency in shaping its total financial management system based on an aggressive internal evaluation of the needs of management.

Ralph Lewis: "Management . . . is more than learned responses, well chosen techniques or a bag of tricks. It is not a science. It's more an art, but it's really a philosophy. A philosophy is a body of belief and practice aimed at achieving better performance . . . a thought-through and viable pattern of survival and influence for individuals and institutions . . . determines the kind of society we are going to live with and bequeath to our children. It deals with institutional goals, with social values, individual growth as well as how to organize and run things which is really only incidental. Without some philosophy we're all going to be in real trouble.

A key to successful management is a knowledge of the processes of growth and decay and the current emphasis on categories and dividing up into little bundles is self-defeating because management . . . is a fusion of many elements and suc-



Raymond Einhorn Chairman, Prof Accounting, A.U.



Ralph Lewis Editor, Harvard Business Review

cess depends on the skill with which the blend is effected. When I speak of Growth as opposed to Decay I mean personal growth, both yours and your subordinates . . . management and relations with subordinates means motivation and giving subordinates their niche even if eventually it is above yours. It is not manipulation and empire building. Management philosophy is . . . discovering the principles of human action and conduct which promote vitality and the good life . . ."

JOHN D. YOUNG: "Ten Ingredients of Management

...one The Will to Make Decisions two Effective communication three Multiple Intelligence Sources

four Ability to grasp and set clear goals and objectives five Ability to determine and set output measures

six Personal Personnel Management seven Management Systems that fit eight Management Systems that are simple

nine Marriage of substance and administration at every level

ten Effective interrelation of the analytical or rational (administration) and the political process".

This is all we have room for here. However, we hope to publish the proceedings and/or make them available on cassette tape depending on the interest shown. If you are interested further, write Frank LaCava, 6020 Fort Hunt Road, Alexandria, Va. 22307.

AM PANEL — SET THE THEME — "BACK TO BASICS"



L to R John D. Young Asst Secy, Comptroller, HEW; James Conroy, Director, Bu Engraving & Printing, Richard Boynton Prof Pub Admn, AU; Ronald Zechman, Director, Off Fed Fin Mgmt Policy GSA, Donald Sowle Pres, Don Sowle Associates.



Comptroller General Staats presents the 1974 JFMIP Awards to Mr. Edward Stepnick and Mr. Robert R. Ringwood.

COMPTROLLER GENERAL PRESENTS JFMIP AWARDS

Comptroller General Staats presided at the Joint Financial Management Improvement Program award luncheon on January 28, 1974, at the Washington Hilton Hotel. The luncheon was part of the JFMIP's third annual conference.

Rep. Wilbur D. Mills, Chairman of the House Ways and Means Committee, prepared the luncheon address. However, due to illness, his Administrative Assistant, Eugene Goss presented his remarks.

Winners of the 1974 award are Edward W. Stepnick, Director, HEW Audit Agency, and Robert R. Ringwood, State Auditor of Wisconsin. The award recognizes Government employees who have achieved significant economies, efficiencies, and improvements in Federal, State, or local government.

The one day conference was concerned with the importance of communication of ideas among Federal managers and about 400 management people from approximately 50 agencies attended:

Other speakers at the conference included Arthur F. Sampson, Administrator, General Services Administration; Terence E. McClary, Assistant Secretary of Defense (Comptroller); and James B. Cardwell, Administrator, Social Security Administration.

President's Message

(Continued from page 2)

No. of Members Receiving Some Training in Last 2 Years

Subject Areas	1-5 days	6-10 days	more	Total	No. Receiving No training!
Program Evaluation	78	14	12	104	353
2. Information Processing	67	15	35	117	331
3. Government Accounting	70	19	22	111	347
4. Operational Auditing	84	14	17	115	335
5. Planning & Budgeting	73	-11	26	110	348
6. Quantitative Analysis	57	15	29	101	339
7. Project Management	47	6	17	70	367
8. Cost Acctg. Standards	40	4	9	53	366
9. Contract Audit/Admin.	40	6	8	54	383
10. Other Topics of Interest	42	24	16	82	422

By comparing the total members interested in each subject with the number who actually received some training during the past two years we can get some feel for the unmet needs.

Subject Numbers (as above)

	#1	#2	#3	#4	#5	#6	#7	#8	#9
Total Members Interested	411	364	344	323	312	277	245	241	204
No. Receiving Some Training	104	117	111	115	110	101	70	53	54
No. Interested/Not Receiving	307	247	233	208	202	176	175	188	150

It may be premature to draw too many conclusions based on the survey results tabulated to date. However, it would appear that the biggest training "gaps" exist in the areas of highest priority to our chapter members. This matter certainly deserves further analysis and serious consideration of alternative solutions to meeting the unfilled needs of our members. We'll try to keep you posted on efforts in this direction.

Register Now

Accountability
in
The Public Sector

March 25-26-27, 1974 Washington D.C.

WELCOME NEW MEMBERS

Robert L. HartGAO
Joseph G. KehoeCoopers &
Lybrand
Robert D. OuterbridgeGAO
William B. RaimondGAO
James L. Rogers, JrNavy
Ronald O. VazquezFPC
Frank A. Gladden Foreign Claims
Commission
Dennis S. Mitchell Harry Diamond
Labs.
Jonathan M. BenskyGAO
Roscoe L. Egger, Jr Price
Waterhouse
John P. HillKenneth Leventhal
& Co.

Howard W. Stone E	xecutive	Man-
	t Service	
Guy A. Best		GAO.
Larry R. Bettes		VA
Joseph C. Bohan		
Cornelius J. Donnelly		
Donald C. Kull		
Homer H. McIntyre		
Jack Pichney		
Edwin J. Soniat		
Jeffrey C. Steinhoff		
Frank R. Thompson		
William B. Young		
Robert R. Barrett		
Susan E. Block		

Linda Elmore	
Helene J. Friedman	Justice
Ellen Sue Habenicht	
Charles S. Thomason .	ICC
William V. Urbina	VACO
Frank R. Adams	
Eugene L. Waszily, Jr.	Commerce
John C. Bulwinkle	MILCOM
	Systems Corp.
William M. HallA	orthur Andersen
William E. John Coop	pers & Lybrand
Patrick F. Kennedy	Aero Science
	Corp.
R. Michael Ring	Retired

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CALL TOLL FREE FOR ROOM RESERVATIONS 800-325-3535

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FIRM OR AGENCY				
ADDRESS				
CITY	STAT	E	ZIP	
CHECK ENCL. AMT		P/o No.		
FGAA MEMBER OF				CHAPTER
PLEASE SEND ME MEMBE	ERSHIP	INFORMATIO	N [

SEMINAR REGISTRATION FORM

REGISTRATION FEE: NON-MEMBERS \$80 FGAA MEMBERS \$75

Make Checks or Purchase Orders Payable to: "FGAA Capital Region Seminar," and Mail with this form to:

> Richard E. May 3902 Stone Mason Court Alexandria, Va. 22306 Telephone: 202—961-7741

ADVANCE REGISTRATION REQUIRED

The Federal Government Accountants Association
WASHINGTON CHAPTER



NEWS BULLETIN 14759 Dodson Drive Dale City, Va. 22191



