

**AGA - Montgomery/Prince George's Chapter  
Ten Months Ending April 30, 2015**

**Actuals - YTD  
as of 4/30/2015**

**FY Ended  
as of 6/30/14**

**BALANCE SHEET**

**ASSETS**

|  |           |  |           |
|--|-----------|--|-----------|
| Cash   | \$ 30,939 |  | \$ 30,923 |
| Savings                                      | 22,392    |  | 22,383    |
| Prepaid Website Costs                        | 165       |  | 67        |
| Prepaid Costs - Other                        | 698       |  | 347       |
| Accounts Receivable--Other                   | 2,470     |  | 840       |
| Accounts Receivable--Membership Dues Rebates | -         |  | -         |

**TOTAL ASSETS**

**\$ 56,664** **\$ 54,560**

**LIABILITIES**

|  |              |  |              |
|--|--------------|--|--------------|
| Accounts Payable--Chapter Membership Drive Award | -            |  | \$ -         |
| Accounts Payable--Other                          | 3,390        |  | 7,159        |
| Deferred Revenue                                 | 135          |  | -            |
| <b>TOTAL LIABILITIES</b>                         | <b>3,525</b> |  | <b>7,159</b> |

**NET ASSETS**

**53,139** **47,401**

**TOTAL LIAB. & NET ASSETS**

**\$ 56,664** **\$ 54,560**

**INCOME STATEMENT**

|  | <b>Actuals - YTD<br/>as of 4/30/2015</b> | <b>Budget</b>    | <b>%<br/>Actual to Budget</b> | <b>FY Ended<br/>as of 6/30/14</b> |
|--|--|------------------|-------------------------------|-----------------------------------|
| <b>REVENUES</b>  |  |                  |                               |                                   |
| <b>Program Revenues</b>                                  |  |                  |                               |                                   |
| Dinner Meetings  | \$ 4,765                                 | \$ 6,300         | 75.6%                         | \$ 6,610                          |
| Discounts for Sponsors/New Members/Fed Intern Pgm        | (490)                                    | (2,015)          | 24.3%                         | (830)                             |
| Dinner Raffle  | -  | 275              | 0.0%                          | 278                               |
| Workshops  | 9,008                                    | 12,000           | 75.1%                         | 11,703                            |
| <b>Total Program Revenues</b>                            | <b>13,283</b>                            | <b>16,560</b>    | <b>80.2%</b>                  | <b>17,761</b>                     |
| <b>Fundraising/Membership Development Revenues</b>       |  |                  |                               |                                   |
| Membership Dues  | 3,085                                    | 3,000            | 102.8%                        | 3,046                             |
| Networking Events  | 555                                      | 450              | 123.3%                        | 425                               |
| Sponsorships   | 16,000                                   | 19,000           | 84.2%                         | 17,000                            |
| PDC/Leadership Chap. Shares                              | 2,000                                    | 2,000            | 100.0%                        | 2,000                             |
| Recruiting Scholarship                                   | 313                                      | 313              | 100.0%                        | 320                               |
| Donations for NFP Organizations                          | -  | -                |                               | 61                                |
| <b>Total Fundraising/Membership Development Revenues</b> | <b>21,953</b>                            | <b>24,763</b>    | <b>88.7%</b>                  | <b>22,851</b>                     |
| Interest income  | 8  | 10               | 84.0%                         | 11                                |
| <b>TOTAL REVENUES</b>                                    | <b>\$ 35,245</b>                         | <b>\$ 43,700</b> | <b>80.7%</b>                  | <b>\$ 40,623</b>                  |
| <b>EXPENSES</b>  |  |                  |                               |                                   |
| <b>Program Expenses</b>                                  |  |                  |                               |                                   |
| Dinner Meetings  | \$ 9,627                                 | \$ 11,305        | 85.2%                         | \$ 11,432                         |
| Speakers Gifts   | 150                                      | 200              | 75.0%                         | 150                               |
| Workshop Expenses  | 8,286                                    | 9,225            | 89.8%                         | 8,041                             |
| Community Service  | 1,665                                    | 3,425            | 48.6%                         | 2,644                             |
| CGFM Study Guide and Other Incentives                    | (540)                                    | 2,680            | -20.2%                        | 1,055                             |
| Early Careers  | 967                                      | 6,050            | 16.0%                         | 2,117                             |
| Accountability   | 2,337                                    | 2,500            | 93.5%                         | -                                 |
| Newsletter   | -  | -                |                               | -                                 |
| Donation to other AGA chapters                           | -  | -                |                               | -                                 |
| <b>Total Program Expenses</b>                            | <b>22,492</b>                            | <b>35,385</b>    | <b>63.6%</b>                  | <b>25,438</b>                     |
| <b>Fundraising/Member Development Expenses</b>           |  |                  |                               |                                   |
| Membership Networking/Recruiting Events                  | 752                                      | 1,850            | 40.6%                         | 1,748                             |
| Early Careers  | 205                                      | 650              | 31.6%                         | 364                               |
| Free Dinners - New Members/Sponsors                      | 728                                      | 1,220            | 59.7%                         | 1,464                             |
| Sponsorship Expenses                                     | 2,906                                    | 3,730            | 77.9%                         | 1,487                             |
| <b>Total Fundraising/Member Development Expenses</b>     | <b>4,591</b>                             | <b>7,450</b>     | <b>61.6%</b>                  | <b>5,063</b>                      |
| <b>General &amp; Management Expenses</b>                 |  |                  |                               |                                   |

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Ten Months Ending April 30, 2015**

|  | <b>Actuals - YTD<br/>as of 4/30/2015</b> |                   |              | <b>FY Ended<br/>as of 6/30/14</b> |
|--|--|-------------------|--------------|-----------------------------------|
| Awards Expenses                                | -  | 2,700             | 0.0%         | 2,441                             |
| Web Expenses                                   | 998                                      | 1,406             | 71.0%        | 1,214                             |
| Credit Card Processing Fees                    | 1,129                                    | 1,500             | 75.3%        | 1,418                             |
| Board Meetings                                 | 296                                      | 600               | 49.3%        | 443                               |
| Accounting Software                            | -  | 300               | 0.0%         | -                                 |
| Postage/Office Supplies                        | -  | -                 |              | -                                 |
| <b>Total General &amp; Management Expenses</b> | <b>2,423</b>                             | <b>6,206</b>      | <b>39.0%</b> | <b>5,515</b>                      |
|  |  | -                 |              |                                   |
| <b>TOTAL EXPENSES</b>                          | <b>29,506</b>                            | <b>49,041</b>     | <b>60.2%</b> | <b>36,016</b>                     |
|  |  | -                 |              |                                   |
| <b>NET INCR/(DECR) TO NET ASSETS</b>           | <b>\$ 5,739</b>                          | <b>\$ (7,708)</b> |              | <b>\$ 4,607</b>                   |
| <b>BEGINNING EQUITY</b>                        | 47,401                                   |                   |              | 42,794                            |
| <b>ENDING EQUITY</b>                           | 53,139                                   |                   |              | 47,401                            |

|                                      | <b>Actuals - YTD<br/>as of 4/30/2015</b> | <b>Budget</b> |
|--------------------------------------|--|---------------|
| <b>Program Efficiency</b>            |  |               |
| Program Costs                        | 76%                                      | 72%           |
| Fundraising/Member Development Costs | 16%                                      | 15%           |
| General & Management Costs           | 8%                                       | 13%           |
| <b>TOTAL EXPENSES</b>                | <b>100%</b>                              | <b>100%</b>   |

Note: All chapter funding/activity presented is unrestricted activity. No sponsor/activity restrictions exist on any funds.