

**AGA - Montgomery/Prince George's Chapter
Ten Months Ending April 30, 2017**

	Actuals - YTD as of 4/30/2017	FY Ended as of 6/30/16
BALANCE SHEET		
ASSETS		
Cash	\$ 12,040	\$ 14,160
Savings	22,411	22,406
Prepaid Website Costs	165	75
Prepaid Costs - Other	896	-
Accounts Receivable--Other	4,638	1,026
Accounts Receivable--Membership Dues Rebates	-	-
TOTAL ASSETS	<u>\$ 40,151</u>	<u>\$ 37,667</u>
LIABILITIES		
Accounts Payable--Chapter Membership Drive Award	-	\$ -
Accounts Payable--Other	1,851	1,075
Deferred Revenue	3,855	-
TOTAL LIABILITIES	<u>5,706</u>	<u>1,075</u>
NET ASSETS	<u>34,445</u>	<u>36,592</u>
TOTAL LIAB. & NET ASSETS	<u>\$ 40,151</u>	<u>\$ 37,667</u>

	Actuals - YTD as of 4/30/2017	Budget	% Actual to Budget	FY Ended as of 6/30/16
STATEMENT OF ACTIVITIES				
REVENUES				
Program Revenues				
Dinner Meetings	\$ 4,230	\$ 4,550	93.0%	\$ 5,285
Discounts for Sponsors/New Members/Fed Intern Pgm	(15)	(1,054)	1.4%	(435)
Dinner Raffle	11	-	-	-
Workshops	8,920	12,000	74.3%	10,075
Total Program Revenues	<u>13,146</u>	<u>15,496</u>	<u>84.8%</u>	<u>14,925</u>
Fundraising/Membership Development Revenues				
Membership Dues	962	3,100	31.0%	3,147
Networking Events	580	550	105.5%	-
Sponsorships	14,250	19,000	75.0%	14,500
PDC/Leadership Chap. Shares	-	2,000	0.0%	-
Recruiting Scholarship	-	-	-	-
Donations for NFP Organizations	-	-	-	-
Total Fundraising/Membership Development Revenues	<u>15,792</u>	<u>24,650</u>	<u>64.1%</u>	<u>17,647</u>
Interest income	8	-	-	11
TOTAL REVENUES	<u>\$ 29,114</u>	<u>\$ 43,700</u>	<u>66.6%</u>	<u>\$ 32,583</u>
EXPENSES				
Program Expenses				
Dinner Meetings	\$ 9,189	\$ 5,250	175.0%	\$ 11,162
Speakers Gifts	225	175	128.6%	150
Workshop Expenses	11,414	13,425	85.0%	13,311
Community Service	375	1,650	22.7%	1,723
CGFM Study Guide and Other Incentives	(12)	2,300	-0.5%	550
Early Careers	1,622	5,050	32.1%	2,031
Accountability	-	2,500	0.0%	-
Newsletter	-	-	-	-
Donation to other AGA chapters	500.00	500	100.0%	-
Total Program Expenses	<u>23,313</u>	<u>30,850</u>	<u>75.6%</u>	<u>28,928</u>
Fundraising/Member Development Expenses				
Membership Networking/Recruiting Events	2,959	4,900	60.4%	812
Early Careers	620	1,150	53.9%	558
Free Dinners - New Members/Sponsors	25	370	6.8%	689
Sponsorship Expenses	1,870	3,000	62.3%	2,793
Total Fundraising/Member Development Expenses	<u>5,474</u>	<u>9,420</u>	<u>58.1%</u>	<u>4,852</u>
General & Management Expenses				
Awards Expenses	-	3,000	0.0%	2,322
Web Expenses	920	1,456	63.2%	1,294

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	Actuals - YTD as of 4/30/2017			FY Ended as of 6/30/16
Credit Card Processing Fees	1,117	1,300	85.9%	1,225
Board Meetings	438	600	72.9%	313
Accounting Software	-	-		-
Postage/Office Supplies	-	30	0.0%	-
Total General & Management Expenses	<u>2,475</u>	<u>6,386</u>	<u>38.8%</u>	<u>5,154</u>
TOTAL EXPENSES	<u>31,262</u>	<u>46,656</u>	<u>67.0%</u>	<u>38,935</u>
NET INCR/(DECR) TO NET ASSETS	<u>\$ (2,148)</u>	<u>\$ (6,510)</u>		<u>\$ (6,351)</u>
BEGINNING EQUITY	36,592			42,944
ENDING EQUITY	34,445			36,592

	Actuals - YTD as of 4/30/2017	Budget
Program Efficiency		
Program Costs	75%	66%
Fundraising/Member Development Costs	18%	20%
General & Management Costs	8%	14%
TOTAL EXPENSES	<u>100%</u>	<u>100%</u>

Note: All chapter funding/activity presented is unrestricted activity. No sponsor/activity restrictions exist on any funds.