

**AGA - Montgomery/Prince George's Chapter
Four Months Ending October 31, 2014**

**Actuals - YTD
as of 10/31/2014**

**FY Ended
as of 6/30/14**

BALANCE SHEET

ASSETS

| | | |
|--|-----------|-----------|
| Cash | \$ 35,745 | \$ 30,923 |
| Savings | 22,386 | 22,383 |
| Prepaid Website Costs | 693 | 67 |
| Prepaid Costs - Other | 524 | 347 |
| Accounts Receivable--Other | 708 | 840 |
| Accounts Receivable--Membership Dues Rebates | - | - |

TOTAL ASSETS

\$ 60,056 **\$ 54,560**

LIABILITIES

| | | |
|--|------------|--------------|
| Accounts Payable--Chapter Membership Drive Award | \$ - | \$ - |
| Accounts Payable--Other | 565 | 7,159 |
| Deferred Revenue | 390 | - |
| TOTAL LIABILITIES | 955 | 7,159 |

NET ASSETS

59,101 **47,401**

TOTAL LIAB. & NET ASSETS

\$ 60,056 **\$ 54,560**

INCOME STATEMENT

| | Actuals - YTD as of 10/31/2014 | Budget | % Actual to Budget | FY Ended as of 6/30/14 |
|--|---|------------------|-------------------------------|-----------------------------------|
| REVENUES | | | | |
| Program Revenues | | | | |
| Dinner Meetings | \$ 1,190 | \$ 6,300 | 18.9% | \$ 6,610 |
| Discounts for Sponsors/New Members/Fed Intern Pgm | - | (2,015) | 0.0% | (830) |
| Dinner Raffle | - | 275 | 0.0% | 278 |
| Workshops | - | 12,000 | 0.0% | 11,703 |
| Total Program Revenues | 1,190 | 16,560 | 7.2% | 17,761 |
| Fundraising/Membership Development Revenues | | | | |
| Membership Dues | 1,068 | 3,000 | 35.6% | 3,046 |
| Networking Events | - | 450 | 0.0% | 425 |
| Sponsorships | 14,000 | 19,000 | 73.7% | 17,000 |
| PDC/Leadership Chap. Shares | - | 2,000 | 0.0% | 2,000 |
| Recruiting Scholarship | 313 | 313 | 100.0% | 320 |
| Donations for NFP Organizations | - | - | 0.0% | 61 |
| Total Fundraising/Membership Development Revenues | 15,381 | 24,763 | 62.1% | 22,851 |
| Interest income | 3 | 10 | 28.2% | 11 |
| TOTAL REVENUES | \$ 16,574 | \$ 43,700 | 37.9% | \$ 40,623 |
| EXPENSES | | | | |
| Program Expenses | | | | |
| Dinner Meetings | \$ 2,941 | \$ 11,330 | 26.0% | \$ 11,432 |
| Speakers Gifts | 50 | 175 | 28.6% | 150 |
| Workshop Expenses | 242 | 9,225 | 2.6% | 8,041 |
| Community Service | 534 | 3,425 | 15.6% | 2,644 |
| CGFM Study Guide and Other Incentives | - | 2,680 | 0.0% | 1,055 |
| Early Careers | - | 4,450 | 0.0% | 2,117 |
| Accountability | - | 2,500 | 0.0% | - |
| Newsletter | - | - | 0.0% | - |
| Donation to other AGA chapters | - | - | - | - |
| Total Program Expenses | 3,766 | 33,785 | 11.2% | 25,438 |
| Fundraising/Member Development Expenses | | | | |
| Membership Networking/Recruiting Events | - | 2,600 | 0.0% | 1,748 |
| Early Careers | 205 | 650 | 31.6% | 364 |
| Free Dinners - New Members/Sponsors | - | 1,220 | 0.0% | 1,464 |
| Sponsorship Expenses | - | 2,980 | 0.0% | 1,487 |
| Total Fundraising/Member Development Expenses | 205 | 7,450 | 2.8% | 5,063 |
| General & Management Expenses | | | | |

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Four Months Ending October 31, 2014**

| | Actuals - YTD as of 10/31/2014 | | | FY Ended as of 6/30/14 |
|--|---|-------------------|--------------|-----------------------------------|
| Awards Expenses | - | 2,700 | 0.0% | 2,441 |
| Web Expenses | 470 | 1,406 | 33.4% | 1,214 |
| Credit Card Processing Fees | 137 | 1,500 | 9.1% | 1,418 |
| Board Meetings | 296 | 600 | 49.3% | 443 |
| Accounting Software | - | 300 | 0.0% | - |
| Postage/Office Supplies | - | - | | - |
| Total General & Management Expenses | 902 | 6,206 | 14.5% | 5,515 |
| | | - | | |
| TOTAL EXPENSES | 4,874 | 47,441 | 10.3% | 36,016 |
| | | - | | |
| NET INCR/(DECR) TO NET ASSETS | \$ 11,700 | \$ (6,108) | | \$ 4,607 |
| BEGINNING EQUITY | 47,401 | | | 42,794 |
| ENDING EQUITY | 59,101 | | | 47,401 |

| | Actuals - YTD as of 10/31/2014 | Budget |
|--------------------------------------|---|---------------|
| Program Efficiency | | |
| Program Costs | 77% | 71% |
| Fundraising/Member Development Costs | 4% | 16% |
| General & Management Costs | 19% | 13% |
| TOTAL EXPENSES | 100% | 100% |

Note: All chapter funding/activity presented is unrestricted activity. No sponsor/activity restrictions exist on any funds.