

**AGA - Montgomery/Prince George's Chapter
Six Months Ending December 31, 2016**

**Actuals - YTD
as of 12/31/2016**

**FY Ended
as of 6/30/16**

BALANCE SHEET

ASSETS			
Cash	\$	17,462	\$ 14,160
Savings		22,411	22,406
Prepaid Website Costs		495	75
Prepaid Costs - Other		730	-
Accounts Receivable--Other		1,928	1,026
Accounts Receivable--Membership Dues Rebates		-	-
TOTAL ASSETS	\$	43,027	\$ 37,667
LIABILITIES			
Accounts Payable--Chapter Membership Drive Award		-	\$ -
Accounts Payable--Other		3,636	1,075
Deferred Revenue		105	-
TOTAL LIABILITIES		3,741	1,075
NET ASSETS		39,285	36,592
TOTAL LIAB. & NET ASSETS	\$	43,027	\$ 37,667

STATEMENT OF ACTIVITIES

REVENUES	Actuals - YTD as of 12/31/2016	Budget	% Actual to Budget	FY Ended as of 6/30/16
Program Revenues				
Dinner Meetings	\$ 1,655	\$ 4,550	36.4%	\$ 5,285
Discounts for Sponsors/New Members/Fed Intern Pgm	(15)	(1,054)	1.4%	(435)
Dinner Raffle	-	-	-	-
Workshops	5,230	12,000	43.6%	10,075
Total Program Revenues	6,870	15,496	44.3%	14,925
Fundraising/Membership Development Revenues				
Membership Dues	962	3,100	31.0%	3,147
Networking Events	70	550	12.7%	-
Sponsorships	6,000	19,000	31.6%	14,500
PDC/Leadership Chap. Shares	-	2,000	0.0%	-
Recruiting Scholarship	-	-	-	-
Donations for NFP Organizations	-	-	-	-
Total Fundraising/Membership Development Revenues	7,032	24,650	28.5%	17,647
Interest income	6	-	-	11
TOTAL REVENUES	\$ 13,908	\$ 40,146	34.6%	\$ 32,583
EXPENSES				
Program Expenses				
Dinner Meetings	\$ 3,274	\$ 5,250	62.4%	\$ 11,162
Speakers Gifts	150	175	85.7%	150
Workshop Expenses	3,999	13,425	29.8%	13,311
Community Service	307	1,650	18.6%	1,723
CGFM Study Guide and Other Incentives	(12)	2,300	-0.5%	550
Early Careers	730	5,050	14.5%	2,031
Accountability	-	2,500	0.0%	-
Newsletter	-	-	-	-
Donation to other AGA chapters	500	500	100.0%	-
Total Program Expenses	8,948	30,850	29.0%	28,928
Fundraising/Member Development Expenses				
Membership Networking/Recruiting Events	-	4,900	0.0%	812
Early Careers	620	1,150	53.9%	558
Free Dinners - New Members/Sponsors	25	370	6.8%	689
Sponsorship Expenses	-	3,000	0.0%	2,793
Total Fundraising/Member Development Expenses	645	9,420	6.9%	4,852
General & Management Expenses				

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	Actuals - YTD as of 12/31/2016			FY Ended as of 6/30/16
Awards Expenses	-	3,000	0.0%	2,322
Web Expenses	590	1,456	40.5%	1,294
Credit Card Processing Fees	594	1,300	45.7%	1,225
Board Meetings	438	600	72.9%	313
Accounting Software	-	-		-
Postage/Office Supplies	-	30	0.0%	-
Total General & Management Expenses	<u>1,622</u>	<u>6,386</u>	<u>25.4%</u>	<u>5,154</u>
TOTAL EXPENSES	<u>11,215</u>	<u>46,656</u>	<u>24.0%</u>	<u>38,935</u>
NET INCR/(DECR) TO NET ASSETS	<u>\$ 2,693</u>	<u>\$ (6,510)</u>		<u>\$ (6,351)</u>
BEGINNING EQUITY	36,592			42,944
ENDING EQUITY	39,285			36,592

	Actuals - YTD as of 12/31/2016	Budget
Program Efficiency		
Program Costs	80%	66%
Fundraising/Member Development Costs	6%	20%
General & Management Costs	<u>14%</u>	<u>14%</u>
TOTAL EXPENSES	<u>100%</u>	<u>100%</u>

Note: All chapter funding/activity presented is unrestricted activity. No sponsor/activity restrictions exist on any funds.