

All your business decisions



Fork in the Road

Controversy

Impact/Risk Level

- For Stakeholders
- Morale
- Reputation

THE Standard for Key Decision Design



Results (R.O.D.)

+ Benefits - Costs

Reputation

+ Credibility

Resilience

+ Decision Capacity



Five Dialogue Questions to...

Generate clarity at each step

Point of view?

Importance to Stakeholders?

Priorities?

Alignment and Risk?

Credible Engagement?

...Decision Integrity



VIA is scalable

• Complex ...

4 hrs+

• Full ...

2 hrs

• Brief ...

15-60 min

• 'On-the-Fly' ... 5-15 min

Decision-Making Roles...

...That help shape

Sole Decision Maker, Member of Decision-making Group

Advisor Who Makes Recommendation

Influencer 1 – Providing Information, Shaping Options

Influencer 2 - Persuading Stakeholders

Implementer / Impactee

...Decision Integrity



GOOD DECISION

5. Credibility

>>>Dialogue>>>

4. Choice

3. Priorities

2. Stakeholders

1. Perspective

Integrity By Design "A leader is one who knows the way, goes the way, and shows the way."

John Maxwell

Use a process to show others **HOW to..**

..make good decisions

..demonstrate integrity, and

..scale your organization



