

**AGA - Montgomery/Prince George's Chapter
Nine Months Ending March 31, 2017**

**Actuals - YTD
as of 3/31/2017**

**FY Ended
as of 6/30/16**

BALANCE SHEET

ASSETS

Cash	\$ 17,047	\$ 14,160
Savings	22,411	22,406
Prepaid Website Costs	330	75
Prepaid Costs - Other	99	-
Accounts Receivable--Other	1,499	1,026
Accounts Receivable--Membership Dues Rebates	-	-

TOTAL ASSETS

\$ 41,386 **\$ 37,667**

LIABILITIES

Accounts Payable--Chapter Membership Drive Award	-	\$ -
Accounts Payable--Other	1,598	1,075
Deferred Revenue	1,850	-
TOTAL LIABILITIES	3,448	1,075

NET ASSETS

37,938 **36,592**

TOTAL LIAB. & NET ASSETS

\$ 41,386 **\$ 37,667**

STATEMENT OF ACTIVITIES

REVENUES

Program Revenues

	Actuals - YTD as of 3/31/2017	Budget	% Actual to Budget	FY Ended as of 6/30/16
Dinner Meetings	\$ 3,695	\$ 4,550	81.2%	\$ 5,285
Discounts for Sponsors/New Members/Fed Intern Pgm	(15)	(1,054)	1.4%	(435)
Dinner Raffle	11	-	-	-
Workshops	5,230	12,000	43.6%	10,075
Total Program Revenues	8,921	15,496	57.6%	14,925

Fundraising/Membership Development Revenues

Membership Dues	962	3,100	31.0%	3,147
Networking Events	70	550	12.7%	-
Sponsorships	14,250	19,000	75.0%	14,500
PDC/Leadership Chap. Shares	-	2,000	0.0%	-
Recruiting Scholarship	-	-	-	-
Donations for NFP Organizations	-	-	-	-
Total Fundraising/Membership Development Revenues	15,282	24,650	62.0%	17,647

Interest income

8 - 11

TOTAL REVENUES

\$ 24,379 **\$ 43,700** **55.8%** **\$ 32,583**

EXPENSES

Program Expenses

Dinner Meetings	\$ 7,614	\$ 5,250	145.0%	\$ 11,162
Speakers Gifts	150	175	85.7%	150
Workshop Expenses	7,066	13,425	52.6%	13,311
Community Service	375	1,650	22.7%	1,723
CGFM Study Guide and Other Incentives	(12)	2,300	-0.5%	550
Early Careers	1,622	5,050	32.1%	2,031
Accountability	-	2,500	0.0%	-
Newsletter	-	-	-	-
Donation to other AGA chapters	500.00	500	100.0%	-
Total Program Expenses	17,314	30,850	56.1%	28,928

Fundraising/Member Development Expenses

Membership Networking/Recruiting Events	2,959	4,900	60.4%	812
Early Careers	620	1,150	53.9%	558
Free Dinners - New Members/Sponsors	25	370	6.8%	689
Sponsorship Expenses	-	3,000	0.0%	2,793
Total Fundraising/Member Development Expenses	3,604	9,420	38.3%	4,852

General & Management Expenses

**AGA - Montgomery/Prince George's Chapter
 Nine Months Ending March 31, 2017**

	Actuals - YTD as of 3/31/2017			FY Ended as of 6/30/16
Awards Expenses	-	3,000	0.0%	2,322
Web Expenses	838	1,456	57.5%	1,294
Credit Card Processing Fees	840	1,300	64.6%	1,225
Board Meetings	438	600	72.9%	313
Accounting Software	-	-		-
Postage/Office Supplies	-	30	0.0%	-
Total General & Management Expenses	2,115	6,386	33.1%	5,154
TOTAL EXPENSES	23,034	46,656	49.4%	38,935
NET INCR/(DECR) TO NET ASSETS	\$ 1,345	\$ (6,510)		\$ (6,351)
BEGINNING EQUITY	36,592			42,944
ENDING EQUITY	37,938			36,592

	Actuals - YTD as of 3/31/2017	Budget
Program Efficiency		
Program Costs	75%	66%
Fundraising/Member Development Costs	16%	20%
General & Management Costs	9%	14%
TOTAL EXPENSES	100%	100%

Note: All chapter funding/activity presented is unrestricted activity. No sponsor/activity restrictions exist on any funds.