

**AGA - Montgomery/Prince George's Chapter
Eleven Months Ending May 31, 2017**

**Actuals - YTD
as of 5/31/2017**

**FY Ended
as of 6/30/16**

BALANCE SHEET

ASSETS

Cash	\$ 10,316		\$ 14,160
Savings	22,417		22,406
Prepaid Website Costs	82		75
Prepaid Costs - Other	835		-
Accounts Receivable--Other	1,200		1,026
Accounts Receivable--Membership Dues Rebates	-		-

TOTAL ASSETS

\$ 34,851

\$ 37,667

LIABILITIES

Accounts Payable--Chapter Membership Drive Award	-		\$ -
Accounts Payable--Other	111		1,075
Deferred Revenue	3,855		-
TOTAL LIABILITIES	3,966		1,075

NET ASSETS

30,885

36,592

TOTAL LIAB. & NET ASSETS

\$ 34,851

\$ 37,667

STATEMENT OF ACTIVITIES

REVENUES

Program Revenues

	Actuals - YTD as of 5/31/2017	Budget	% Actual to Budget	FY Ended as of 6/30/16
Dinner Meetings	\$ 4,820	\$ 4,550	105.9%	\$ 5,285
Discounts for Sponsors/New Members/Fed Intern Pgm	(15)	(1,054)	1.4%	(435)
Dinner Raffle	11	-	-	-
Workshops	8,920	12,000	74.3%	10,075
Total Program Revenues	13,736	15,496	88.6%	14,925

Fundraising/Membership Development Revenues

Membership Dues	962	3,100	31.0%	3,147
Networking Events	580	550	105.5%	-
Sponsorships	14,250	19,000	75.0%	14,500
PDC/Leadership Chap. Shares	-	2,000	0.0%	-
Recruiting Scholarship	-	-	-	-
Donations for NFP Organizations	-	-	-	-
Total Fundraising/Membership Development Revenues	15,792	24,650	64.1%	17,647

Interest income

11

-

11

TOTAL REVENUES

\$ 29,707

\$ 43,700

68.0%

\$ 32,583

EXPENSES

Program Expenses

Dinner Meetings	\$ 10,889	\$ 5,250	207.4%	\$ 11,162
Speakers Gifts	225	175	128.6%	150
Workshop Expenses	11,475	13,425	85.5%	13,311
Community Service	430	1,650	26.1%	1,723
CGFM Study Guide and Other Incentives	(12)	2,300	-0.5%	550
Early Careers	1,622	5,050	32.1%	2,031
Accountability	2,000	2,500	80.0%	-
Newsletter	-	-	-	-
Donation to other AGA chapters	500	500	100.0%	-
Total Program Expenses	27,128	30,850	87.9%	28,928

Fundraising/Member Development Expenses

Membership Networking/Recruiting Events	2,959	4,900	60.4%	812
Early Careers	620	1,150	53.9%	558
Free Dinners - New Members/Sponsors	25	370	6.8%	689
Sponsorship Expenses	1,870	3,000	62.3%	2,793
Total Fundraising/Member Development Expenses	5,474	9,420	58.1%	4,852

General & Management Expenses

**AGA - Montgomery/Prince George's Chapter
Eleven Months Ending May 31, 2017**

	Actuals - YTD as of 5/31/2017			FY Ended as of 6/30/16
Awards Expenses	-	3,000	0.0%	2,322
Web Expenses	1,216	1,456	83.5%	1,294
Credit Card Processing Fees	1,158	1,300	89.1%	1,225
Board Meetings	438	600	72.9%	313
Accounting Software	-	-		-
Postage/Office Supplies	-	30	0.0%	-
Total General & Management Expenses	<u>2,812</u>	<u>6,386</u>	<u>44.0%</u>	<u>5,154</u>
TOTAL EXPENSES	<u>35,415</u>	<u>46,656</u>	<u>75.9%</u>	<u>38,935</u>
NET INCR/(DECR) TO NET ASSETS	<u>\$ (5,708)</u>	<u>\$ (6,510)</u>		<u>\$ (6,351)</u>
BEGINNING EQUITY	36,592			42,944
ENDING EQUITY	30,885			36,592

	Actuals - YTD as of 5/31/2017	Budget
Program Efficiency		
Program Costs	77%	66%
Fundraising/Member Development Costs	15%	20%
General & Management Costs	<u>8%</u>	<u>14%</u>
TOTAL EXPENSES	<u>100%</u>	<u>100%</u>

Note: All chapter funding/activity presented is unrestricted activity. No sponsor/activity restrictions exist on any funds.