

Profession Development Training Leadership



DOUG GLENN

2016–2017 AGA National President

AGA Montgomery/Prince George's County Awards Dinner

May 10th, 2017



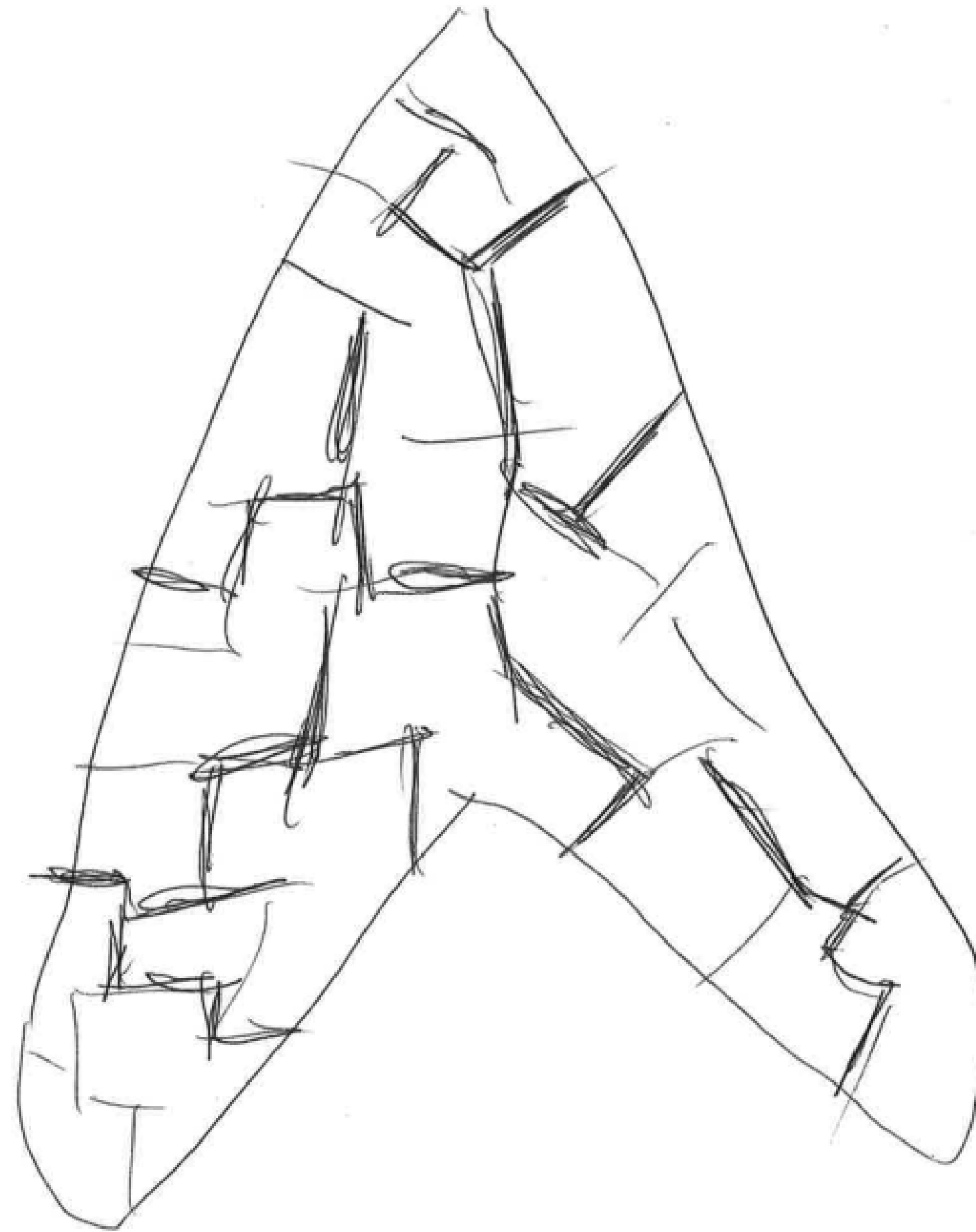
Leadership

- Acknowledge your role as LEADER.
- Don't under-estimate your influence.
- Give your team tangible opportunities for achievement.
What is success?
- Celebrate successes and acknowledge setbacks.
- Identify two or three good leaders from anywhere in history.
- Everyone has something to contribute
- Seek first to understand.
- Be Decisive (Colin Powell Formula).

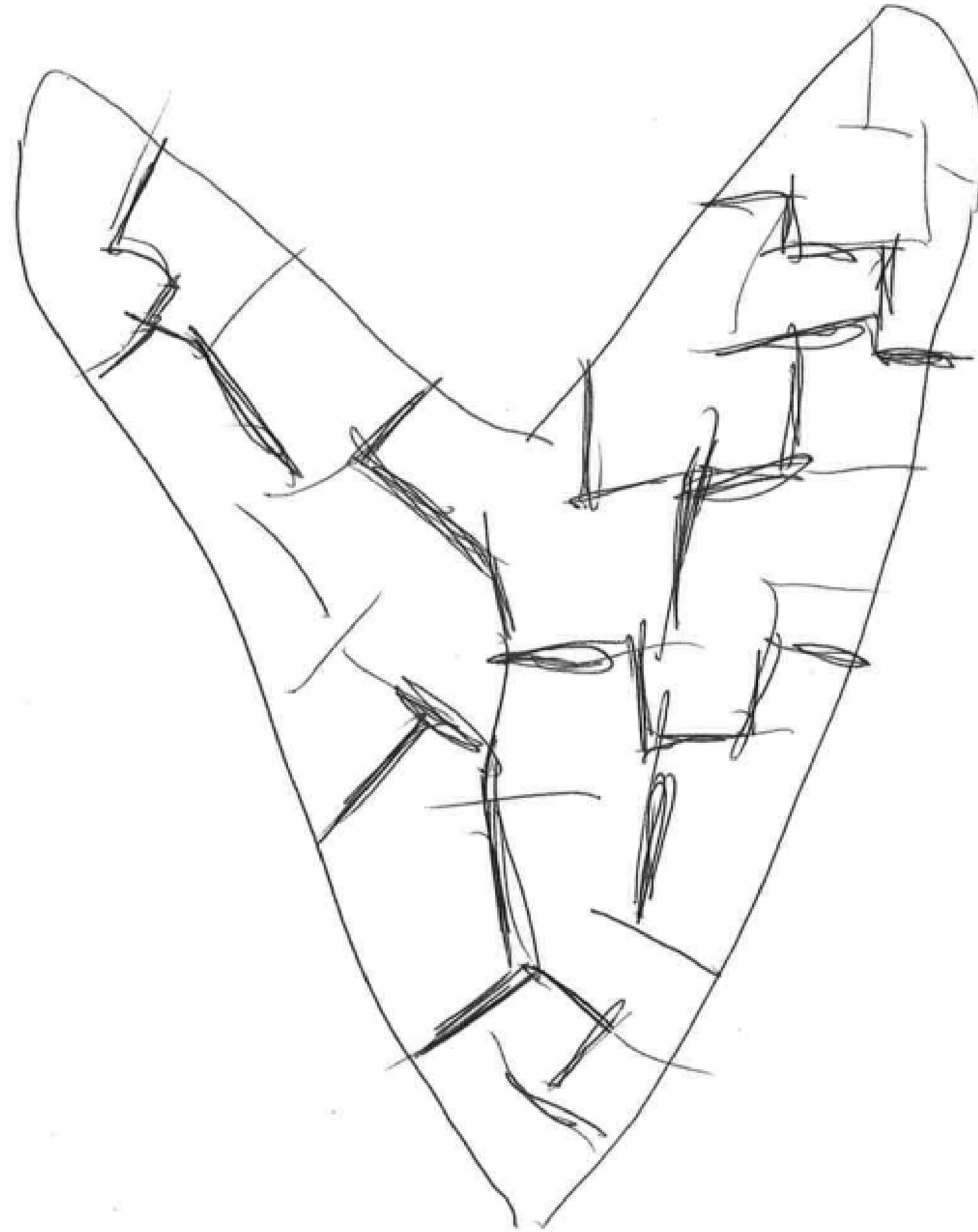
Leadership

- Give positive AND constructive feedback (you want staff to succeed).
- When communicating, focus on the feeling/emotion as opposed to the words.
- Don't micro-manage; your staff's success is your success.
- Leadership That Gets Results by Daniel Goleman.
- How is your self-esteem?
- Work on your Emotional Quotient.

Leadership



Leadership



Parting Thought

- The 2010 Exhibit 52 listed approximately \$49 B for Federal financial management including audit costs.
- The 2010 U.S. Budget was \$4.5 T.
- Therefore, OUR industry costs 1% of the U.S. Budget.
- What would the fraud, waste, and abuse be without our 1%?

Questions?

Douglas A. Glenn

douglas_glenn@ios.doi.gov

202-513-0362