



Municipal Bond Market Status and Outlook

**Spring Education Seminar
Springfield, MO**

March 27, 2025

Phillip Newsome
Senior V.P. Investments
(417) 886-2855
newsomep@stifel.com

Conner Swanson
Asst. V.P. – Public Finance
(816) 203-8731
swansonc@stifel.com

- **What is a Municipal Bond?**
 - **General Obligation Bonds**
 - **Annual Appropriation Bonds**
 - **Municipal Bond Credit Ratings**
- **Municipal Capital Market Update**
 - **Volatility Characteristics**
 - **Recent Interest Rate Trends (last ten years)**
 - **Municipal Bond Volume history**
- **What Does the Future Hold? Beware the “I.R.S.” (Inflation, Recession and Stagflation)**
 - **Inflation**
 - **Recession**
 - **Stagnation**

What is a Municipal Bond?



- Issued by a state or local government to finance capital infrastructure
- An I.O.U. - a promise to repay the face value of the bond (i.e., the principal) plus interest over a period of time
- Interest rate - fixed or variable (rates are subject to statutory limits)
- Payment dates can vary – Typically semi-annual
- Source of funds for repayment depends on the type of bond

THIS COVER PAGE CONTAINS CERTAIN INFORMATION FOR QUICK REFERENCE ONLY. IT IS NOT A SUMMARY OF THIS ISSUE. INVESTORS MUST READ THE ENTIRE OFFICIAL STATEMENT TO OBTAIN INFORMATION ESSENTIAL TO THE MAKING OF AN INFORMED INVESTMENT DECISION.

NEW ISSUE
BOOK ENTRY ONLY

MOODY'S RATING: Aa3

In the opinion of Gilmore & Bell, P.C., Bond Counsel, under existing law and assuming continued compliance with certain requirements of the Internal Revenue Code of 1986, as amended, the interest on the Series 2012 Bonds is excludable from gross income for federal and Missouri income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax imposed on individuals and corporations. The Series 2012 Bonds are "qualified tax exempt obligations" within the meaning of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended. See "TAX MATTERS" herein.

\$3,305,000
THE PUBLIC BUILDING CORPORATION OF THE
SPRINGFIELD-GREENE COUNTY LIBRARY DISTRICT
LEASEHOLD REVENUE REFUNDING BONDS
(LIBRARY IMPROVEMENT PROJECT)
SERIES 2012

Dated: Date of Delivery

Due: April 1, as shown
on the Inside Cover Page

The Series 2012 Bonds will be issued as fully registered bonds and will be registered in the name of Cede & Co., as registered owner and nominee for The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository for the Bonds. The Bonds will be available for purchase in denominations of \$5,000 or any integral multiple thereof, for the book-entry system maintained by DTC. DTC will receive all payments with respect to the Bonds from Commerce Bank, Kansas City, Missouri, as Trustee (the "Trustee"). DTC is required to remit such payments to DTC Participants for subsequent disbursement to the beneficial owners of the Series 2012 Bonds. Principal, redemption premium, if any, will be due on April 1 of each year, as shown on the Inside Cover Page. Interest will be payable on each April 1 and October 1 of each year, beginning on October 1, 2012.

The Series 2012 Bonds are being issued by The Public Building Corporation of the Springfield-Greene County Library District ("Corporation") under a Trust Indenture dated as of April 1, 2012 (the "Indenture"), between the Corporation and the Springfield-Greene County Library District (the "District") and other moneys derived by the Corporation pursuant to a renewable Lease described herein. The Series 2012 Bonds are secured by a pledge of such Rental Payments and under the Indenture.

The Series 2012 Bonds do not constitute a debt or liability of the District, the State of Missouri or of any political subdivision thereof, and do not constitute an indebtedness within the meaning of any constitutional or statutory debt limitation or any law of the State of Missouri. PAYMENT OF THE BONDS IS SUBJECT TO ANNUAL APPROPRIATIONS BY THE DISTRICT. THE DISTRICT'S FAILURE TO MAKE ANY APPROPRIATION FOR THE PAYMENT OF THE BONDS DOES NOT OBLIGATE THE DISTRICT TO LEVY ANY FORM OF TAXATION OR TO INCREASE ANY EXISTING TAXATION. NO LEGAL ACTION WILL BE MAINTAINED TO ENFORCE ANY APPROPRIATION FOR THEIR PAYMENT IN ANY YEAR SUBSEQUENT TO A YEAR IN WHICH SUCH APPROPRIATION IS IN EFFECT. The Corporation has no taxing power. See the caption "SECURITY FOR THE BONDS" on the Inside Cover Page.

The Series 2012 Bonds are subject to redemption prior to maturity under certain extraordinary circumstances, as more fully described in the Indenture.

When, as and if issued by the Corporation, subject to the approval of legality by Gilmore & Bell, P.C., all legal matters related to the Official Statement will be passed upon by Gilmore & Bell, P.C., Kansas City, Missouri. The Series 2012 Bonds will be available for delivery at The Depository Trust Company in New York, New York.

Official Statement is April 18, 2012.

Characteristics of General Obligation Bonds



- Supported by an ad valorem tax on real property within the issuer's limits
- Require voter approval of 4/7 or 2/3 majority, depending on bond election date
- Higher credit rating
- Lower interest rates
- Debt limit as a % of assessed valuation
- Maximum maturity of 20 years (MO Constitution)

Characteristics of Annual Appropriation Revenue and/or Lease Debt Bonds



- May need voter approval – Only requires simple majority for voter approval of new operating levy (if needed)
- Does not require voter approval if it can be paid from current operating levy or revenues of the proposed project
- Credit rating factors in annual appropriation risk
- Slightly higher interest rates associated with annual appropriation financing
- No debt limit
- Maximum maturity of 30+ years, depending on security

Credit Rating Chart

<u>Credit Quality</u>	<u>Moody's</u>	<u>Standard & Poor's</u>	<u>Fitch</u>
Investment Grade			
Prime	Aaa	AAA	AAA
Excellent	Aa	AA	AA
Upper medium	A	A	A
Lower medium	Baa	BBB	BBB
Non-investment grade			
Speculative	Ba	BB	BB
Very speculative	B, Caa	B, CCC, CC	B, CCC, CC, C
Default	Ca, C	D	DDD, DD, D

Source: The Bond Market Association

Municipal Capital Market Update

- **Market Volatility Is A Defining Characteristic – What To Watch:**

- Monetary Policy (Federal Reserve)
- Global Growth
- \$ Inflation
- Fiscal Spending
- Federal Policy
- Recession Risks

- **US Treasury Yields – 10 Year Constant Maturity**



- **Municipal Market**

- Treasury rates have fallen since the beginning of 2025, but are elevated compared to their 5- year average
- Market volatility has increased, driven by inflationary concerns and federal policies

2-Year UST 10-Year UST 30-Year UST

Current	3.94%	4.25%	4.59%
Weekly Change	-8 bps	-6 bps	-3 bps

2025 Year-to-Date

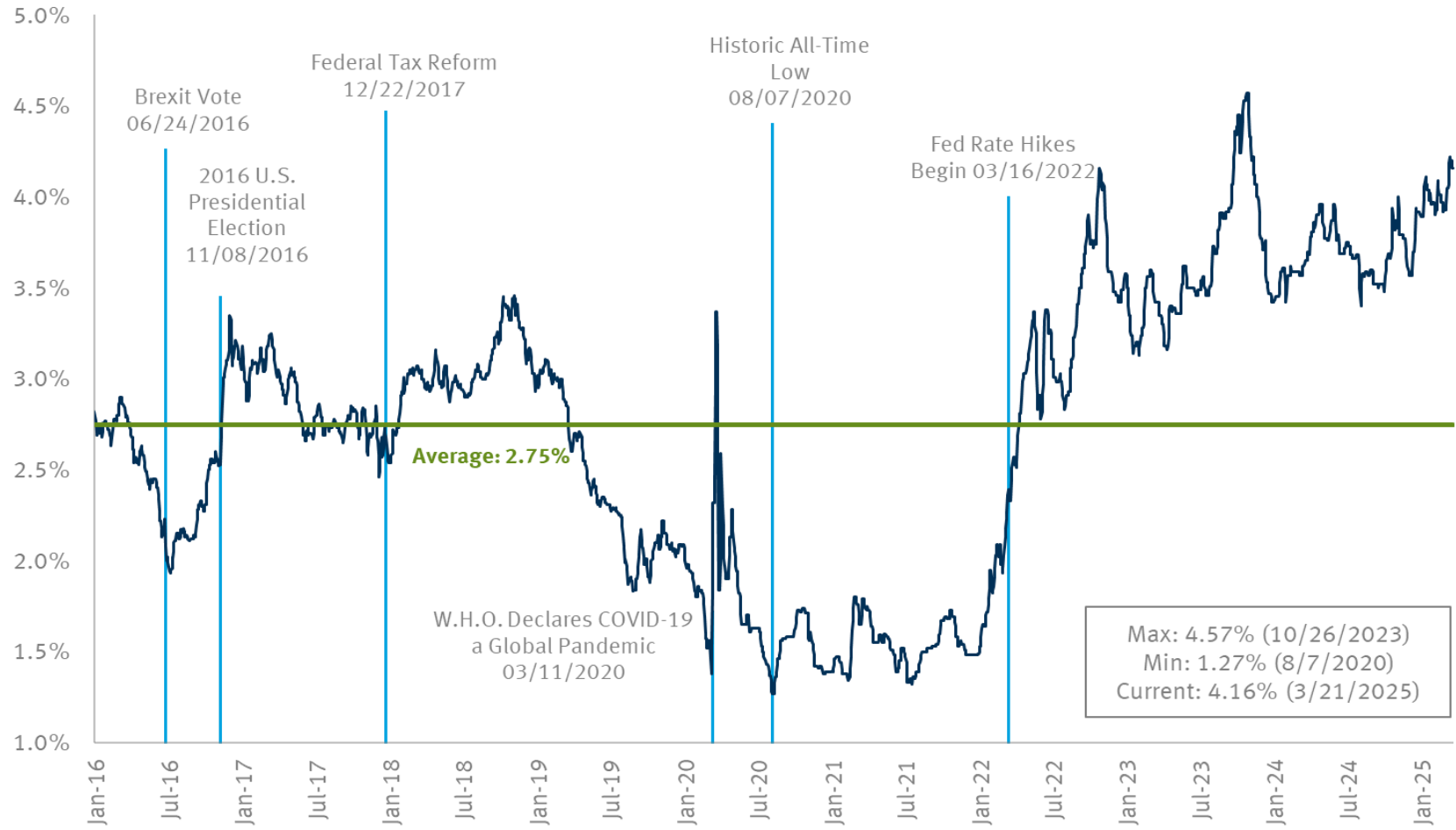
YTD Change	-31 bps	-32 bps	-20 bps
High	4.40%	4.79%	4.98%
Low	3.89%	4.16%	4.45%
Average	4.17%	4.47%	4.72%
Beginning of 2025	4.25%	4.57%	4.79%

Since January 1, 2018

High	5.19%	4.98%	5.11%
Low	0.09%	0.52%	0.99%
Average	2.51%	2.71%	3.05%

Municipal Capital Market Update

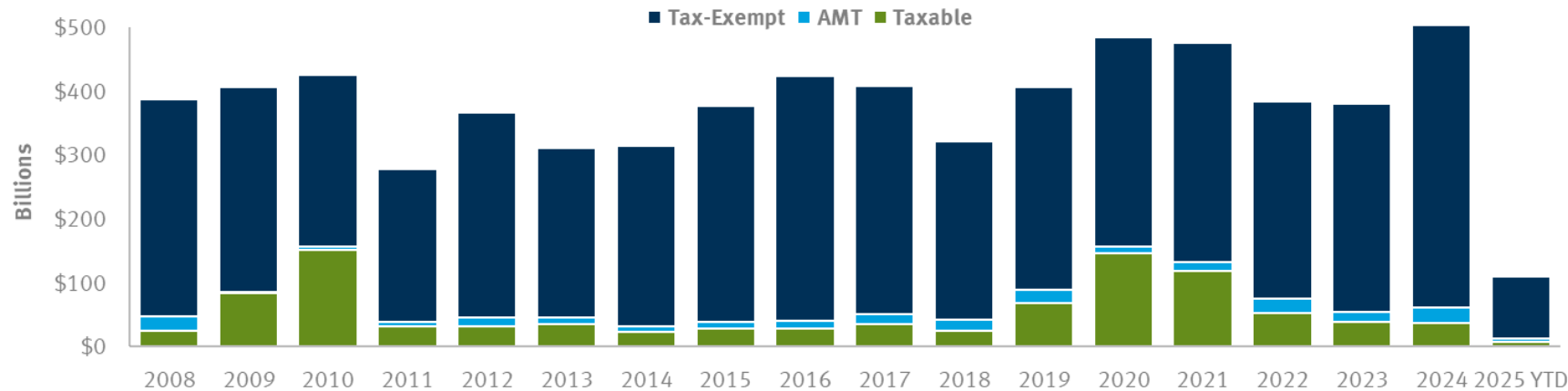
Municipal Market Data



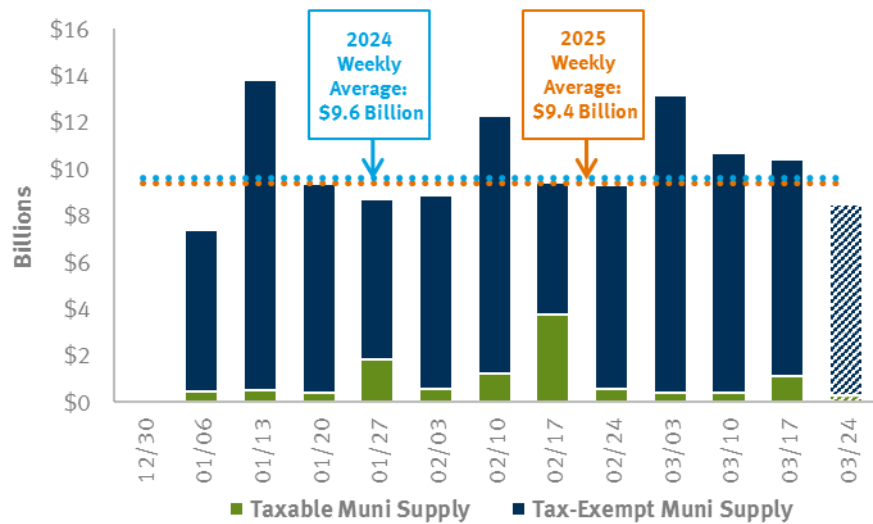
Municipal Capital Market Update



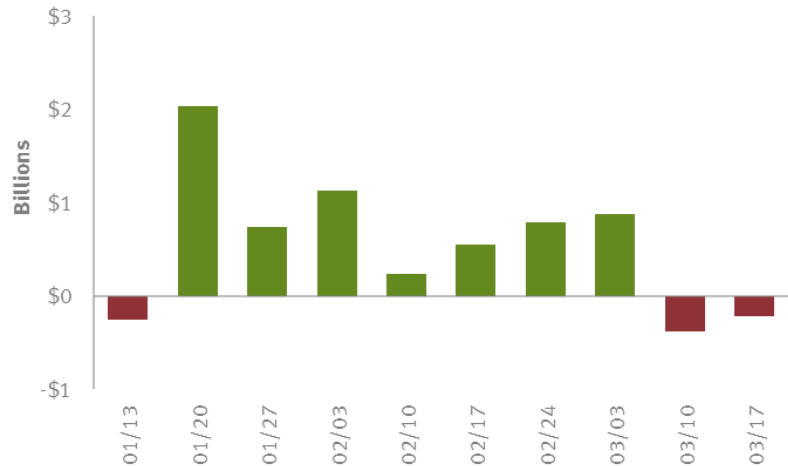
National Issuances of Municipal Bonds



Municipal Market Supply

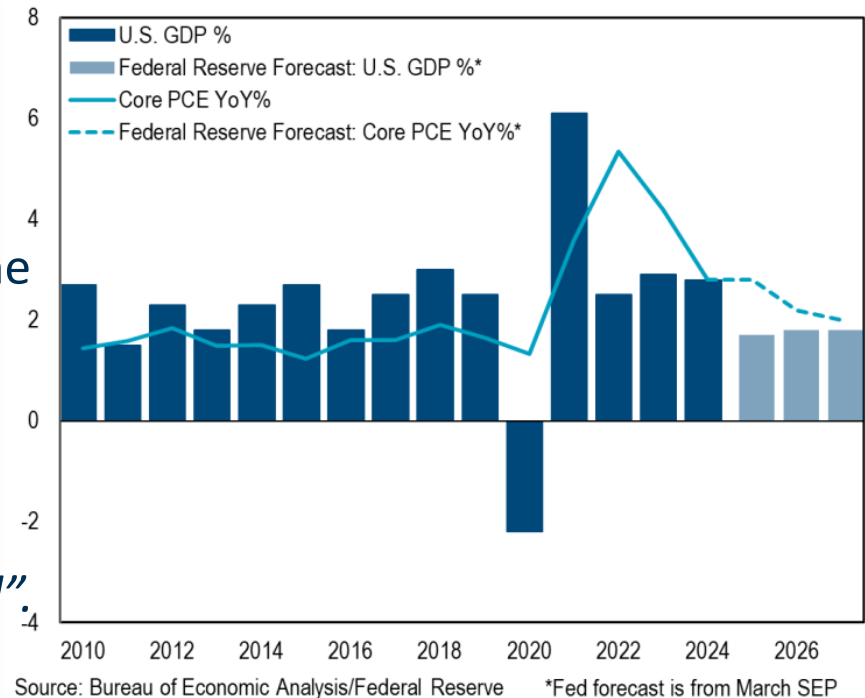


Municipal Market Fund Flows



What Does the Future Hold? Beware the “I.R.S.” (Inflation, Recession and Stagflation)

- The Federal Open Market Committee (FOMC) of the Federal Reserve last met on March 19, 2025, and opted to keep interest rates steady in a range of 4.25% to 4.50%.
- In doing so, the FOMC commented on the following*:
 - Economic growth is “solid”;
 - Unemployment rate “*stabilizing*” at a low level; and
 - Inflation remains “*somewhat elevated*”.



*Federal Reserve March 19, 2025

Many terms are thrown about by a multitude of economists. The most common:

Recession – Inflation – Stagnation

What Happens Next?

Recession?

- **Recession*** = A phase of the business cycle where there's a general slowdown or contraction in economic activity.

Key Indicators:

- **Gross Domestic Product (GDP):** A recession is often associated with two consecutive quarters of negative GDP growth, although the NBER considers a broader range of economic indicators.
- **Unemployment:** Recessions typically lead to rising unemployment rates as businesses reduce their workforce.
- **Consumer Spending:** Consumer spending and investment tend to decrease during a recession as people become more cautious about spending.
- **Industrial Production:** Industrial production, which measures the output of factories and mines, also tends to decline during a recession.

*National Bureau of Economic Research (NBER)

What Happens Next?

Inflation?

Inflation can be defined as the overall general upward price movement of goods and services in an economy.*

- **General Price Increase:** Inflation doesn't just mean that the price of one or two specific items goes up; it refers to a broad increase in the prices of many goods and services across the economy.
- **Erosion of Purchasing Power:** When prices rise, the same amount of money buys fewer goods and services than it used to, meaning your money is worth less.
- **Measuring Inflation:** The Consumer Price Index (CPI) is a common measure of inflation, tracking the percentage change in the price of a basket of goods and services consumed by households.
- **Causes of Inflation:** Inflation can be caused by various factors, including increased demand, rising production costs, or changes in the money supply.

*[dol.gov](https://www.dol.gov)

What Happens Next?

Stagflation

- **Stagflation** is an economic cycle characterized by slow growth and a high unemployment rate accompanied by inflation.* Economic growth is sluggish, meaning businesses aren't producing at full capacity, there aren't enough jobs to keep everyone employed, and, as a result, consumers drastically reduce spending because they have less money to spend.

*www.investopedia.com

What Happens Next?

Predictions – No one has the right crystal ball!



- There are as many opinions about what happens next as there are economists active in analyzing the municipal capital markets.
- There remains uncertainty surrounding the economic impact of DOGE government spending cuts.*
- Uncertainty exists surrounding the scope, timing and implementation of international tariffs.#

*Fortune.com, March 21, 2025; #the New York Times, March 19, 2025

What Happens Next?



“A relative slowdown in consumer and business investment resulted in a muted level of fatigue in the broader economy in ‘24, keeping growth at a robust pace of 2.8% January to December. As such, the Federal Reserve was confident the Federal Open Market Committee (FOMC) could still achieve a soft-landing heading into the new year whereby monetary policy sufficiently tames inflation without significantly undermining economic activity. Such a utopic outcome, however, has only been achieved once — in the 1990s — throughout the past 11 economic cycles of the last 60 years.

The FOMC has been unexpectedly successful in not only avoiding negative growth since the COVID recession February to April 2020 but, in fact, fostering above trend activity levels. However, as anticipated, the notion of price stability continues to allude Fed officials with still a lack of meaningful disinflation 21 months after the final rate hike. While the risk of an outright downturn remains limited for the current year, the risk of a longer-run stagflationary environment remains amid the risk of a Fed persistently tolerant of above-target inflation.”

Lindsey Piegza, Ph.D., Chief Economist, Managing Director, Stifel Nicolaus & Co.



As a Company, Stifel publishes many and varied commentaries on, and summaries of, economic conditions. To be added to our distribution lists please e-mail either of us at the e-mails noted on the cover.

Stifel, Nicolaus & Company, Incorporated ("Stifel") has prepared the attached materials. Such material consists of factual or general information (as defined in the SEC's Municipal Advisor Rule). Stifel is not hereby providing a municipal entity or obligated person with any advice or making any recommendation as to action concerning the structure, timing or terms of any issuance of municipal securities or municipal financial products. To the extent that Stifel provides any alternatives, options, calculations or examples in the attached information, such information is not intended to express any view that the municipal entity or obligated person could achieve particular results in any municipal securities transaction, and those alternatives, options, calculations or examples do not constitute a recommendation that any municipal issuer or obligated person should effect any municipal securities transaction. Stifel is acting in its own interests, is not acting as your municipal advisor and does not owe a fiduciary duty pursuant to Section 15B of the Securities Exchange Act of 1934, as amended, to the municipal entity or obligated party with respect to the information and materials contained in this communication.

Stifel is providing information and is declaring to the proposed municipal issuer and any obligated person that it has done so within the regulatory framework of MSRB Rule G-23 as an underwriter (by definition also including the role of placement agent) and not as a financial advisor, as defined therein, with respect to the referenced proposed issuance of municipal securities. The primary role of Stifel, as an underwriter, is to purchase securities for resale to investors in an arm's-length commercial transaction. Serving in the role of underwriter, Stifel has financial and other interests that differ from those of the issuer. The issuer should consult with its' own financial and/or municipal, legal, accounting, tax and other advisors, as applicable, to the extent it deems appropriate.

These materials have been prepared by Stifel for the client or potential client to whom such materials are directly addressed and delivered for discussion purposes only. All terms and conditions are subject to further discussion and negotiation. Stifel does not express any view as to whether financing options presented in these materials are achievable or will be available at the time of any contemplated transaction. These materials do not constitute an offer or solicitation to sell or purchase any securities and are not a commitment by Stifel to provide or arrange any financing for any transaction or to purchase any security in connection therewith and may not be relied upon as an indication that such an offer will be provided in the future. Where indicated, this presentation may contain information derived from sources other than Stifel. While we believe such information to be accurate and complete, Stifel does not guarantee the accuracy of this information. This material is based on information currently available to Stifel or its sources and is subject to change without notice. Stifel does not provide accounting, tax or legal advice; however, you should be aware that any proposed indicative transaction could have accounting, tax, legal or other implications that should be discussed with your advisors and /or counsel as you deem appropriate.