

AGA DC Chapter Spring Training

Treasury Bank Mentor Protégé Program



Moderator: Brian Feehely
Organization: PNC Bank
Title: Senior Vice President, Manager

Mr. Feehely joined PNC Bank in November, 2010 after 28 years with JPMorgan Chase and its legacy banks; Manufacturers Hanover Trust, The First National Bank of Chicago and Bank One. Prior to joining PNC Brian was based in Manhattan and managed the Eastern Region for JPMorgan Chase comprised of 30 professionals with offices in Boston, New York, Washington DC, Atlanta and London. Clients included U.S. Federal Agencies and Fortune 500 corporations in the US and Europe.

Speaker: Ms. Shurlon Thompson
Organization: Vitalizing Business Solutions Inc.
Title: President & Founder

In 2016 Ms. Thompson created Vitalizing Business Solutions (VBS) to satisfy the need for women-owned Management Consulting firms. Inspired by core values of collaboration, respect, and professionalism VBS has established itself as a trusted and valued adviser to clients and strategic business partners alike.

Speaker: Ms. Yvette Downs
Organization: US Department of the Treasury, Bureau of the Fiscal Service
Title: Director Bank Policy & Oversight

Yvette Downs joined Fiscal Service in 2020 with over 20 years of experience as a senior strategic leader, with a proven track record of sound financial guidance and excellence in planning, policy development and change management. Having served with a number of municipal government agencies around the country as CFO and Director of Finance, her experience includes leading small/diverse procurement programs and initiatives focused on low- and moderate-income customers. Ms. Downs will discuss 2 Fiscal Service DEIA related programs (MBDP and TBMPP) and Treasury's commitment to their success.

Speaker: Tom Gihl
Organization: INB Bank
Title: Executive Vice President, Chief Revenue Officer

Employed by the Bank since June 1999, Mr. Gihl progressed from Senior Vice President to the position he now holds. Prior to joining the Bank Mr. Gihl held senior level positions at First of America Bank and National City Bank. He is a graduate of Southern Illinois University and the Stonier Graduate School of Banking. Mr. Gihl has over 40 years' experience in the banking industry.

Session Summary & Key Learning Objectives

Treasury Bank Mentor Protégé Program (TBMPP)



Session Summary

The Value of Diversity and Inclusion in Federal Financial Management

Diversity, Equity, and Inclusion (DEI) have been a hallmark of the Biden Administration, starting with E.O. 13985 Advancing Racial Equity and Support for Underserved Communities Through the Federal Government and executed on President Biden’s very first day in office. The U.S. Department of Treasury has always provided programs and offices to reinforce equity within the workforce as well as services and activities and the Bureau of Fiscal Service (Fiscal Service) has provided programs designed to further the goal of engaging with diverse communities and mitigating barriers to access opportunities with the Fiscal Service. In addition to utilizing existing small business vehicles available under the procurement regulations, Fiscal Service manages two programs to recognize and promote the important role played by minority-owned and women-owned banks, and small banks and financial institutions (FIs) in the nation’s economy and financial system: the Minority Bank Deposit Program (MBDP) established in 1969 and the Treasury Bank Mentor-Protégé Program (TBMPP), established in 2018.

Learning Objectives



Illustrate how the mentoring process offers critical developmental opportunities for mentors and mentees



Show how business organizations have uncovered new and interesting ways to engage with representatives from diverse backgrounds



Explain how the experience fosters innovative learning that supports long-term career goals, advancement and retention of both mentors and mentees while enhancing business opportunities through diversity, equity and inclusion initiatives

Polling Questions

Question #1



- TBMPP is a program provided by what U.S. Treasury Bureau:
 - A) The Internal Revenue Service (IRS)
 - B) The U.S. Mint
 - C) Bureau of the Fiscal Service
 - D) The Office of the Comptroller of the Currency (OCC)

Polling Questions

Question #2



- The goal of the TBMPP is to bring together large banks that serve as Financial Agents to Treasury or are industry leaders as mentors to create alliances with talented, capable small banks and Financial Institutions (FIs) to protégés to:
 - A) Be prepared to perform as a financial agent or to improve the capacity to provide services to customers of the small FI
 - B) Expand the options available to Fiscal Service to offer programs
 - C) To provide leadership and program development for small banks and FIs, including minority and women owned banks
 - D) All of the above

Polling Questions

Question #3



- Are you aware of where to get additional information regarding the TBMPP?
(<https://fiscal.treasury.gov/treasury-bank-mentor-protege-program/>)
 - A) Yes
 - B) No

Polling Questions

Question #4



- Choose which of the following options is **NOT** a category of the Small Business Association (SBA) certifications specifically set aside for small business
 - Woman Owned Small Business
 - Large Disadvantaged
 - Small Disadvantaged
 - Service Disabled Veteran Owned Small Business

