



Ohio Enterprise Grants Management

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The Growing Grants Business

The State of Ohio manages **\$28 billion** in federal grant funds each year – *roughly 40% of Ohio's entire state budget!*

Different State agencies **36**

800+ Employees involved in Grants Management

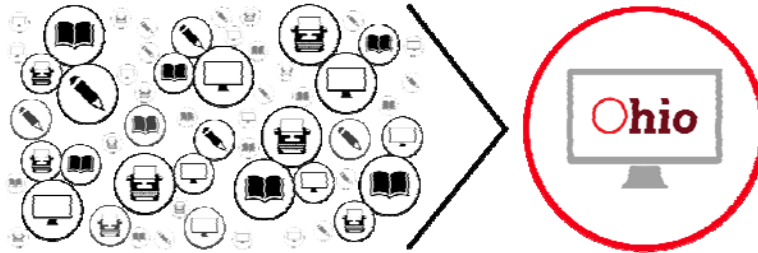
Annual Federal Grant Funds Managed by the State of Ohio **\$28b**

58 Different Systems and Tools Currently Used

Percentage of Ohio's State Budget made of Federal Grant Funding **40%**



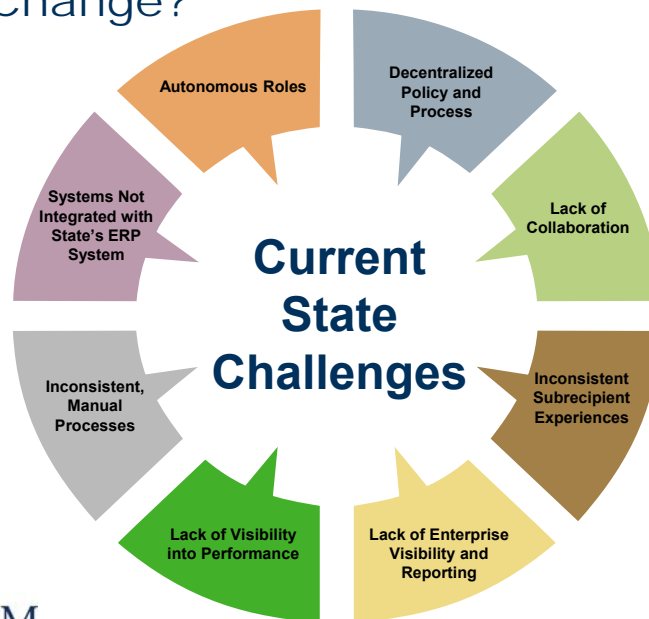
Adopting private sector concepts, the State of Ohio will manage efficiently and cost effectively federal grant funds saving taxpayer dollars by creating a faster and streamlined network for grant applicants.



This project streamlines all into one unified system.



Why Change?



Grants Enterprise Management (GEM) Enables Long-Term Institutional Outcomes and Savings



ACCESSIBILITY

Efficient, easily accessible, unified programs and services for constituents (citizens, businesses, or government)



TRANSPARENCY

Open and transparent engagement with citizens, agencies, sub-recipients, and the Federal government



EFFICIENCY

Streamlined and cost effective grant operations in State Agencies



EFFECTIVENESS

Accurate, sharable and timely data and reporting for policy making, service delivery, and results evaluation



VALUE

Modernized, integrated systems and elimination of redundant legacy systems

GEM Program Vision

This program ensures Ohio's Governor and Agency Executives have accurate, timely decision-making information.

The GEM process maximizes federal grant funding and aligns grant dollars with State and Agency goals and objectives.

Sub-recipients can identify, apply for, manage, and report on individual grants using the same processes and tools regardless of the State Agency administering the grants.

State Agency Executives can routinely access information to view the efficiency and effectiveness of their grant management processes by program or across their entire agency.

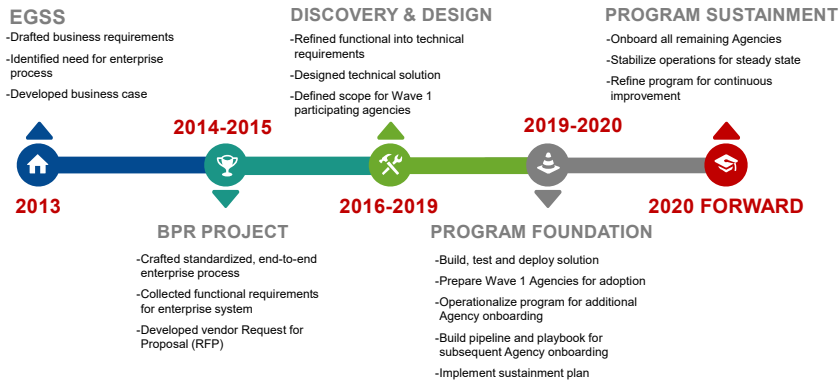
Ohioans have access to information which allows them to know the value they are receiving from their grant dollars.



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Program Roadmap - How will we change?

The path to build the GEM foundation is outlined below.



Wave 1 Participating Agencies

 Ohio | Department of Aging



The Enterprise Movement

- Push for transparency and data standardization
- Legislation at the federal level (FFATA, DATA Act, GREAT Act)
- States are looking into enterprise grants management solutions and/or setting up state-wide grants offices
 - Arizona
 - Utah
 - Rhode Island
 - Maryland
 - Illinois
 - Nevada



So where are we now?



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<https://www.workfront.com/blog/project-failure-10-famous-failures-and-5-ways-to-spot-them-before-they-happen>

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Indications a Project Needs Adjustment

- Lack of interest
- Poor communication
- Lack of velocity
- “No-bad-news” environment
- Anticipated scope changes



The GEM project is adjusting to its challenges and continues to recalibrate to ensure we do not roll-out an Edsel.



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Challenges Encountered

- Adopting a common scope and standardized grants process
- Requirements were at a high level
- Requirements gathering/discovery process failed to capture all requirements



Challenges Encountered (cont.)

- Finding the “right” fit to support needs of a state
 - Organizational and data hierarchy
 - Security
 - Flexibility for different types of programs
 - Fits the business process



Challenges Encountered (cont.)

- Multiple projects happening at the same time with dependencies
- Team cohesion
- Different levels of project understanding, not everyone was “on the same page”



Moving Forward

- Leverage lessons learned
- Focus on tight requirements that meet the needs of the business
- Custom grants system with integrations to the State’s accounting system to provide stronger internal controls and facilitate grants reporting.
 - Supplier
 - Account Payable & PO
 - General Ledger
 - Travel & Expense
 - Accounts Receivable
 - Chartfield Request (i.e. Project ID)



Requirements Addressing Pain Points

- Reporting & Reconciliation
 - Visibility in grant financial status by program and executive staff;
 - Ability to have enterprise and agency-wide reporting;
 - Easier reconciliation between grants and fiscal;
 - Federal financial reporting (SF 425) simplified;
 - FFATA report for download to the federal system; and
 - Tracked off the books transactions for federal reporting;



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Requirements Addressing Pain Points (cont.)

- Efficiencies & Information Sharing
 - Swivel chair payment processing
 - Duplication of monitoring efforts
 - Sharing of risk assessment information
- Supplier record synchronization



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Requirements Addressing Pain Points (cont.)

- Refunds and recoveries
- Creating enterprise standards
 - Consistent reporting (grant ID, revenue coding, etc.)
 - Standardizing business processes and approvals



Questions

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