



# Report to Our Members

## Citizen-Centric Report for 2015-2016

### About AGA

The Association of Government Accountants (AGA) was founded in 1950. AGA's mission is to foster learning, certification, leadership and collaboration of professionals and stakeholders committed to advancing governmental accountability. AGA enjoys a long history as the thought leader for the government accountability profession. AGA is organized into 15 regions, has 100 chapters, and over 16,000 members. AGA's membership is made up of local finance directors, state auditors, federal and state chief financial officers, academicians and private sector leaders.



### Our Chapter

Since 1960, the Virginia Peninsula Chapter of the Association of Government Accountants (AGA) has been serving government accountability professionals from the local, state, and federal governments in the Hampton Roads, Virginia Area. This includes Hampton, Newport News, York

County, Poquoson, Chesapeake, Norfolk, Portsmouth, Virginia Beach, Suffolk, and Isle of Wight. In its 56th year, the Virginia Peninsula Chapter continues as an active, member-run, organization creating value for its members and giving back to its surrounding communities.



**The Certified Government Financial Manager (CGFM) is the preferred designation covering the extensive field of government financial management. Enhance your professional capacity and marketability and ask us about the CGFM!**



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### Mission

We promote the advancement of government accountability by:

- Participating in the future of governmental financial management through research and development.
- Ensuring continuity of quality government accountability professionals.
- Serving our member communities through our time and service.
- Providing quality and affordable educational opportunities.

### Vision

AGA is the premier association for advancing government accountability.

# How We Have Progressed

## Chapter Year 2015-2016



**Lance Poulter, CGFM**  
**Chapter President,**  
**AGA Virginia Peninsula Chapter**  
**2015-2016**

### Chapter Accomplishments

#### Recognition from AGA National

- Our Chapter was recognized as a Platinum Chapter in recognition of our efforts to uphold the AGA values and mission.

#### Creating Value for Members

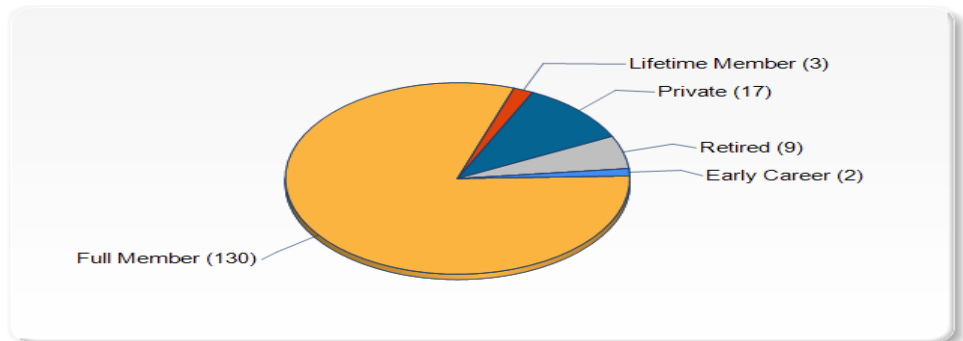
- Community Service Activities
- Fall and Spring Training Events
- Monthly Meetings offering CPE
- Young Professionals Networking Events
- 37 CPEs Offered



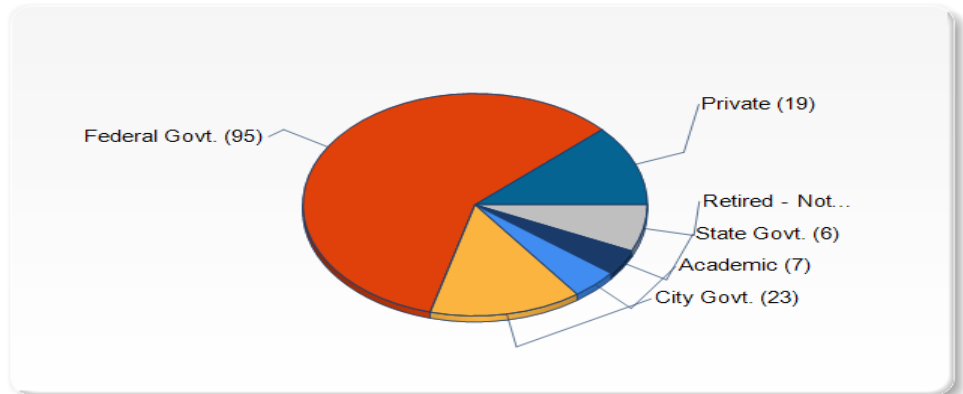
### Membership Demographics

Current membership at the end of the Chapter year was approximately 162 members. The majority of our members are Full Members. Our Chapter membership includes 59% of members employed by the Federal Government, 18% employed by State and Local Government, with the remainder employed by private companies, academia, retirees, and students.

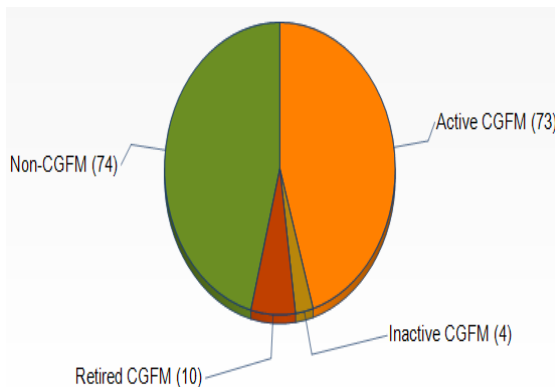
#### Member Type



#### Employer Type



**Certifications** –83 of our members hold the CGFM certification; 73 of these are active CGFM's and 10 retired CGFM's.



**Education - A cornerstone of our chapter is education. The chapter offered 37 CPEs through professional educational events throughout the 2015-2016 chapter year. This included an audio conference, a two day joint training event with the AGA Richmond Chapter in the Fall, and a two day joint training event with ASMC Hampton Roads Chapter in the Spring.**



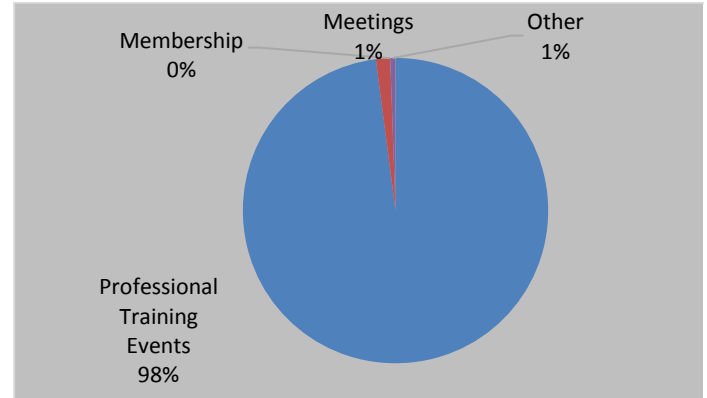
Salvation Army Stocking Drive

# Our Finances

## Revenues and Expenses

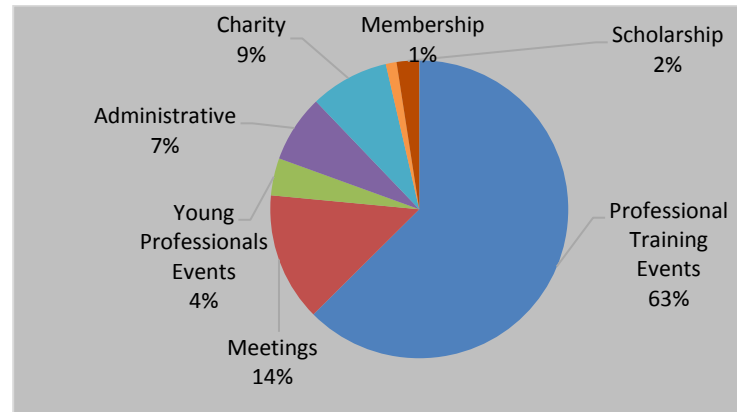
### Revenue by Source

	2014-2015	2015-2016
Professional Training Events	\$27,518	\$26,667
Meetings	229	408
Membership	0	0
Other	7,014	150
<b>Total revenues</b>	<b>\$34,761</b>	<b>\$27,225</b>



### Expenditures by Use

	2014-2015	2014-2015
Professional Training Events	\$11,193	\$12,819
Meetings	1,682	2,855
Young Professionals Events	0	827
Administrative	907	1,496
Charity	1,343	1,752
Membership	789	240
Scholarship	500	500
<b>Total expenditure</b>	<b>\$16,414</b>	<b>\$20,490</b>



### Membership Year: May 1, 2015-April 30, 2016

	2015	2016
Number of current members	166	162
Overall membership retention rate	77%	90%
Number of new members	25	13



2015 Joint Fall PDT with AGA Richmond Chapter

### Independent Review

The financials comprised of the income statement, bank statements, deposit slips as well as the supporting disbursements [receipts/invoices] were reviewed for the Virginia Peninsula Chapter of the Association of Government Accountants for period of July 1, 2015 through May 31, 2016. The review did not result in any questioned costs or deficiencies.

# What's Next Challenges Moving Forward



2016 Chapter Sponsored Webinar

## We want to hear from you.

Do you like this report?  
Would you like to see other information?  
Please let us know by contacting Lance Poulter at lancepoulter@yahoo.com.

For more information on our services, visit our website at

<http://www.agavapen.org/>

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**Raymond McGinley Jr., CGFM**  
**Chapter President,**  
**AGA Virginia Peninsula Chapter**  
**2016-2017**



## Membership Growth

For program year 2016-2017, the chapter aims to provide more incentives to maximize membership value, ensure growth of the chapter, while continuing to provide high quality continuing professional education and training. The chapter also aims to continue its service to the local communities, through volunteer activities and charitable donations.

As the chapter focuses on giving back more to its members, chapter leaders have planned ways to keep the costs of meetings and training events affordable for both attendees who are usually paying out of pocket, and for the chapter which subsidizes a portion of the costs of providing a luncheon meeting. For instance, meetings and trainings are held at venues without expensive fees; thus, making it possible to lower the cost of registration. A lower registration fee for a luncheon that provides training, lunch and networking opportunities encourages members to attend. In addition, throughout this program year during monthly meetings, the chapter will be holding drawings for members and non-members for a \$10 discount to go towards membership renewal. Moreover, members who are actively participating will be given a chance to win free membership! These efforts will increase the value of membership for current members and ensure the growth of the chapter into the future.



2016 ODU Accounting Job Fair

## Early Career Membership

Attracting and retaining early career members is important for continued chapter growth. Young professionals are the future of AGA and of our Chapter. We continue to strive to recruit these potential members and increase the awareness of AGA among their ranks.

### 2016-2017 Chapter Board

**President, Raymond McGinley**  
**President-Elect, Tara Lambert**  
**Past President, Lance Poulter**  
**Treasurer, Tanya Bell**  
**Secretary, Lushen McNamara**  
**Membership Chair, Lakisha Speller**  
**Newsletter Editor, Derrick Best, Kelly Stefanko**  
**Education Chair, Linda Brown**  
**Chapter Recognition Chair, Alicia Sterling**  
**Community Service Co-Chair, Autumn Palmateer**  
**Community Service Co-Chair, Lisa Hill**  
**CGFM Chair, Clay Griffin**  
**Research Chair, Dr. Doug Ziegenfuss**  
**Young Professionals Chair, Tanisha Baines**  
**Historian, Katrina Labat**  
**Webmaster, William Gay**  
**Accountability Chair, Margaret Kess**  
**Meetings & Publicity, Mellie Lagarile**  
**Meetings & Publicity, Gloria Bradshaw**  
**By-laws, Steve Reagan**

## Upcoming Events

Our Chapter holds monthly meetings the third Thursday of each month, please check our website for additional details for each meeting.

Our Joint Training Event with the AGA Richmond Chapter will be held December 9-10<sup>th</sup> in Williamsburg, Virginia.

Please join us!