

## **Polling Question**

I work for the following type of organization (please select one):

- A. Federal Government
- B. State Government
- C. Local Government
- D. Non-profit/Higher Education
- E. Independent Public Accounting Firm
- F. Other

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## **Polling Question**

How familiar are you with the Certificate of Excellence in Accountability Reporting (CEAR) Program?

- A. Very familiar
- B. Somewhat familiar
- C. Not at all first time attending training

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## **Today's Agenda**

2:00 p.m. Welcome/CEAR Program Overview - Andrew Lewis

2:10 p.m. AGA CEAR Guidelines – Andrew Lewis

- Overview of Guidelines
- Notable Changes to FY2025 CEAR Guidelines
- The Importance of MD&A

**2:30 p.m.** How to Present MD&A in FY2025 – Robin Gilliam

**2:45 p.m.** Award-Winning Practices and Pitfalls – Diane Dudley

- Special Awards

3:00 p.m. Tips from Best-In-Class Award Winners

3:50 p.m. CEAR Program timeline, logistics, CPEs – Stephanie Shaer



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## **Speakers**

- Andrew Lewis, CGFM, CPA, PMP, CEAR Board Chair
- Diane Dudley, CGFM, CPA, CEAR Lead Reviewer
- · Robin Gilliam, CPA, PMP, Assistant Director, Federal Accounting Standards Advisory Board (FASAB)
- Colette Alexander, Senior Policy Advisor, U.S. Government Accountability Office
- Jessica Davis, Branch Chief, External Reporting Branch, National Aeronautics and Space Administration
- · Migdali Delgado, Program Analyst, Office of the Chief Financial Officer, Architect of the Capitol
- Takiylia Middleton, RIMS-CRMP-FED, Senior Financial Analyst, Office of the Chief Financial Officer, Architect of the Capitol
- · Stephanie Shaer, PMP, AGA Meetings & Programs Manager



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## **Welcome & CEAR Program Overview**

#### **Speaker: Andrew Lewis**

- CEAR Program Background
- · Benefits of the CEAR Program
- CEAR Awards



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## **Reasons Why Agencies Participate**

- "We participate in the CEAR program because we believe it is important to present the most informative, interesting, useful, and readable financial and performance information possible. And we believe in continuous improvement."
- "The CEAR program provides our team with inspiration and motivation to prepare the very best document that they can. Otherwise, the summary of best practices is very beneficial. Also very beneficial are the summaries of special Best-in-Class awards across all winning agencies".
- "We participate to demonstrate our commitment to excellence and to challenge ourselves to
  continuously improve our AFR. The review comments are helpful (suggestions for improvement) and
  encouraging (highlighting what is done well). It is also a pleasure to celebrate excellence during the
  Awards Dinner."
- "To get an unbiased and quality review of our report, with recommendations on how to improve."



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## **AGA CEAR Guidelines**

- · Overview of the Guidelines
- Notable changes for FY2025

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## The Importance of MD&A

- "MD&A provides an opportunity to tell the high-level story of the agency"
- Mission and organizational structure
- Performance goals and results....and funds spent to achieve them
- · Discussion of systems, controls and legal compliance
- A look to the future new demands, risks, uncertainties, events, and trends

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# MD&A Reporting Options for FY 2025

Robin M. Gilliam, CPA, PMP
Assistant Director
Federal Accounting Standards Advisory Board (FASAB)

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## **FASAB** Disclaimer

- Information presented in this presentation is not authoritative. Therefore, it does not reflect authoritative views of the Board.
- Official positions of the FASAB are determined only after extensive due process and deliberations.



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## **Background Information**

- From February May 2025, FASAB staff trained over 35 agencies on how to transition from SFFAS 15 to SFFAS 64.
- Collected questions, listened to concerns, and learned how agencies might transition.
- Worked with OMB (A-136) & GAO (FAM) to synchronize with SFFAS 64



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## Options for Reporting MD&A in FY2025

The requirements of SFFAS 64 are effective for reporting periods beginning after September 30, 2025 (FY 2026). Early implementation is permitted.

- 1. Report according to SFFAS 15
- 2. Hybrid Report according to SFFAS 15 with some SFFAS 64 practices
- 3. Report according to SFFAS 64

#### References

- A-136 encourages SFFAS 64
- Financial Audit Manual (FAM) audit checklist allows hybrid

Note - CEAR Guidelines were updated to allow any of the above options



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## FAM <u>Draft</u> Check List Allows for a Hybrid MD&A

#### FAM - Footnote 11

An entity not early implementing SFFAS 64 for FY 2025 may nonetheless discuss and analyze information described in paragraphs 12-13 of SFFAS 64, to the extent the MD&A also meets the requirements of SFFAS 15.

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Significant

Information
to Include
In MD&A

SHOKE & Opportunities

Key

Performance
Results

SFFAS 64, par 13: A summary assessment of

A summary assessment of compliance with applicable laws, regulations, contracts, and grant agreements that are relevant to financial reporting

FASAB
THE FEDERAL ACCOUNTING
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### **OMB A-136**

#### Where OMB A-136 May Require Additional Information:

- II.2.2. Performance Information in the MD&A
- II.2.4. Analysis of Systems, Controls, and Legal Compliance

#### **How OMB A-136 Supports SFFAS 64:**

II.2.1. Purpose and Scope states - the MD&A should be balanced (presenting positive and negative results), integrated, concise, and understandable (which is consistent with paragraphs 8-11 of SFFAS 64)

Suggestion: Information required by SFFAS 64 could be integrated [in accordance with SFFAS 64, par. 10] with the additional information required by OMB circulars.

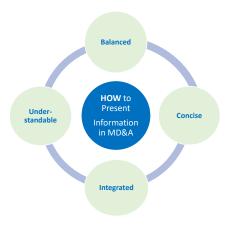
NOTE: Management is responsible to understand the different requirements and report accordingly.



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#### Differences between SFFAS 15 & SFFAS 64

- SFFAS 64 is intended to reduce agency reporting burden
- SFFAS 15 is prescriptive sections
  - · Causing duplicative and dense information
- SFFAS 64 is principle based with four characteristics to guide management in how to tell a streamlined story by focusing on:
  - summarizing information &
  - linking to details, such as to the Annual Performance Report





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# Information about Mission and Organization

Differences between SFFAS 15 and SFFAS 64

#### SFFAS 15 requires

- A separate Mission and Organization Structure section
- · Organizational charts

#### SFFAS 64, par 12.a requires

#### A brief description of:

- KEY organizational components (recommend referring to your Statement of Net Costs for a concise break out)
- · and related missions

#### Links

 to detailed information such as history, org charts, and management information



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## **Financial Information**

Differences between SFFAS 15 and SFFAS 64

#### SFFAS 15 requires

- · A separate Financial Statements section
- · A discussion and analysis of each financial statement

#### SFFAS 64, pars 12.b. & c.

<u>Focuses</u> on concisely explaining <u>causes of significant</u> <u>changes</u> and <u>trends</u> in:

- Financial Position i.e. for assets, liabilities, net position, costs, revenues, budgetary resources and financing sources
- Financial Condition i.e. for business type activity, social insurance, long-term fiscal projections, and RSI

#### <u>Includes</u>

 References (links) to detailed information such as financial reports or RSI



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## Information about Performance

Differences between SFFAS 15 and SFFAS 64

#### SFFAS 15 requires

- A separate Performance Goals, Objectives, and Results section
- · Detailed Strategic Goals
- Detailed Government Performance and Results Modernization Act (GPRA-MA) reporting
- Detailed % percentage-based information

#### SFFAS 64, par 12.d. requires

- Performance results key to the reporting entity
- \$\$\$ Actual costs incurred to accomplish key performance results
- Any cost savings with the accomplishment of key performance results
- Link to GPRA-MA/strategic goal details (APR)



# Information About Opportunities & Risks

Differences between SFFAS 15 and SFFAS 64

#### SFFAS 15 requires

- A separate Forward-looking Information Section
- Possible future effects or anticipated future demands of the most important existing, currently-known demands, risks, uncertainties, events, conditions and trends.

#### SFFAS 64, pars 12.e. & f. requires

- Significant opportunities identified by management that enhance key performance results,
  - · plans to leverage such opportunities, and the
  - potential effect on financial and budgetary results of carrying out those plans
- Significant risks identified by management that have a potentially negative effect on key performance results,
  - plans to mitigate such risks, and the
  - potential effect on financial and budgetary results of carrying out those plans.



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## Information about Internal Controls

Differences between SFFAS 15 and SFFAS 64

#### SFFAS 15 requires

- A separate systems, controls, and legal compliance section
- A discussion of compliance requirements (often resulting in a detailed list that repeats compliance content, for example, from laws, acts, regulations)

#### SFFAS 64, par 13 requires

- A summary assessment of compliance with applicable laws, regulations, contracts, and grant agreements that are relevant to financial reporting.
- Address
  - · internal control weaknesses,
  - · systems deficiencies, and
  - · instances of noncompliance
- Include
  - What has a significant effect on the reporting entity's financial and performance reporting, and
  - Management's plans to address them.
- · Link to detailed information, such as FFMIA and FMFIA



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# Hybrid Option Following SFFAS 15 while streamlining with SFFAS 64

#### Agencies would

· Use the section headers required in SFFAS 15

#### And then could

Streamline by summarizing

#### for example:

- Remove organization chart, location details, headshots, milestones, and history details
- Remove GPRA-strategic goal details [this will reduce much time/labor in reconciling between budget & FS reporting] (review A-136 instructions on how to report performance (summarize and link)
- · Links to details on website, APR, etc.





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## Additional FASAB Resources for Transitioning to SFFAS 64

- ➤ Visit the FASAB MD&A project page for available resources:
  - · Training slides
  - DOD & HHS slides from FASAB Annual Update in May 2025
  - DOD SFFAS 64 shell
- > FASAB staff is offering continual training/analysis for transitioning to SFFAS 64 through Sept 2026
- > Send a request Email to:
  - Robin Gilliam at Gilliamr@fasab.gov
  - Include a cc to Brian Robinson at <a href="mailto:robinsonbm@fasab.gov">robinsonbm@fasab.gov</a>
- > FASAB is developing a Staff Implementation Guidance (SIG 64.1)
  - September 4, 2025, Public meeting to review draft SIG and answer questions.
  - GAO in person/virtual (Free)
  - Sign up for the FASAB  $\underline{\text{listserv}}$  to get updates about registration.





## **Award Winning Practices & Pitfalls**

## **Speaker: Diane Dudley**

- Report Elements Not to Overlook
- Overview of FY2024 Results access at agacgfm.org
- Special Awards/Best-in-Class Awards

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#### **Report Elements Not to Overlook**

- Agency Head Message
- · Performance Information
- Customer Service
- Risk Information
- · Resolving Audit Findings
- Inspector General Summaries of the Most Serious Management and Performance Challenges
- Editorial Matters
- Responsiveness to Prior Year CEAR Comments



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#### Best-In-Class Awardees - FY2024 AFRs/PARs

- 1. Informative introductory information on the agency's mission and organization (CFTC)
- Outstanding messages from the Agency Head and Chief Financial Officer that exemplify a commitment to customer service (IRS)
- 3. A Management's Discussion and Analysis that tells a compelling story (DOI)
- 4. Providing an invaluable resource to the public (Treasury)
- 5. Outstanding discussion of the entity's enterprise risk management program (AOC)
- Clear and insightful analysis of financial statements (NASA)
- 7. Informative analysis of systems, controls, and legal compliance (NCUA)

- 8. An excellent presentation of performance in an Agency Financial Report (VA)
- Conveying performance information in a clear, understandable, and informative way (FAA)
- 10. Clear and concise financial and performance highlights section (GAO)
- 11. Clear integration of cost and performance data, as well as other metrics (FTC)
- 12. Informative lease disclosures and effective implementation of SFFAS 54, Leases (State)
- Best integration of Inspector General Management and Performance Challenges throughout the report (SSA)



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#### **Tips from Best-In-Class Award Winners**

**Speaker: Colette Alexander,** Senior Policy Advisor, U.S. Government Accountability Office

Best-In-Class Award in recognition of:
Clear and concise financial and
performance highlights section



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## GAO

# Fiscal Year 2024 Performance and Accountability Report AGA Best-in-Class Award

Colette Alexander
Senior Policy Advisor
U.S. Government Accountability Office

## GAO

#### **Mission and Performance**

- GAO's mission is to support the Congress in meeting its constitutional responsibilities and help improve the performance and ensure the accountability of the federal government. We provide Congress with timely information that is objective, fact-based, nonpartisan, nonideological, and balanced.
- GAO's Performance and Accountability Report (PAR) describes the agency's performance measures, results, finances, and accountability processes for the fiscal year.



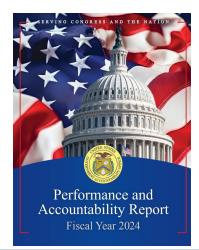
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## GAO

#### **AGA Best-in-Class Award**

 GAO was awarded AGA's Best-in-Class award for a "clear and concise financial and performance highlights section" in its <u>FY 2024</u> <u>Performance and</u> <u>Accountability Report</u>.



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## **Best-in-Class Award Description**

"This agency's performance is highlighted with many visuals, notes, and supplementary information, making it easy to comprehend the vast material. The FY 2024 Snapshot section is easy to follow, summarizes key highlights from the year, and consistently does a good job of telling the story of the agency and its impact on federal agencies and the public. The agency provides transparency into its own performance and the financial risks to the federal government."



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## **Performance and Financial Snapshot**

- Our PAR includes a 4-page performance and financial "snapshot" for the reader.
- In assessing our performance, we compare actual results against targets and goals set in our annual performance plan and performance budget, and that were developed to help carry out our strategic plan.
- Highlights the impact of GAO's work in serving the Congress and American people.

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## **Performance and Financial Snapshot (Continued)**

- In presenting our results, we focus on:
  - o being clear and concise;
  - leveraging figures and tables to highlight key performance data/information;
  - o adhering to plain language standards;
  - using complimentary colors to link data/information (e.g., blue, yellow, green); and
  - using notes to provide additional context/information and link to other PAR sections.

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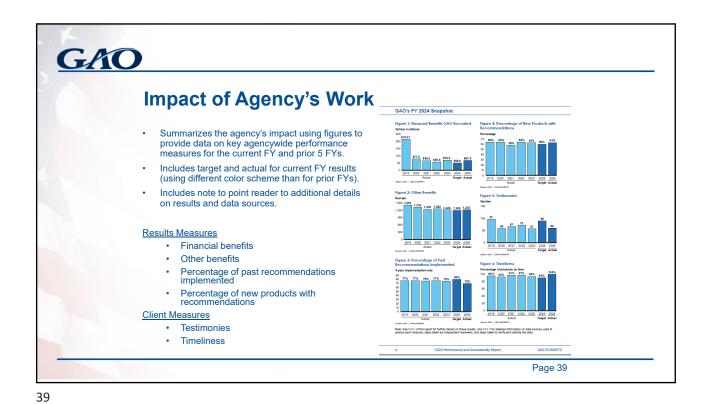


### **Agency Overview and Key Accomplishments**

- Provides an overview of who we are, what we do, and our results.
- Summarizes key fiscal year (FY) accomplishments to emphasize:
  - impact of agency's work (legislative impacts and across the federal government)
  - service to the Congress and American people
  - agency's commitment to its employees ("best pace to work" ranking)



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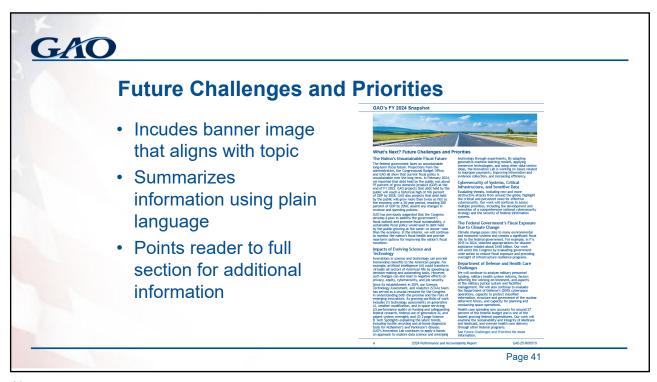
Reporting and Financial Highlights

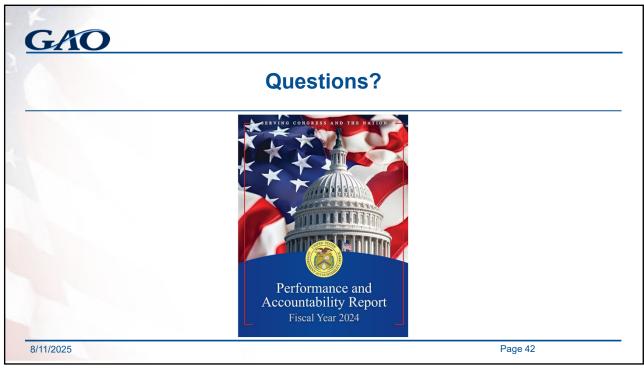
Summary of reporting and financial information using tables and figures (e.g., opinion on financial statements, budgetary allocation)

Minimal additional text to improve readability

Complimentary colors for visual appeal (blue, green, yellow)

Note on additional informational informational information/links to sections on performance and financials





#### **Tips from Best-In-Class Award Winners**

**Speaker: Jessica Davis,** Branch Chief, External Reporting Branch, National Aeronautics and Space Administration

**Best-In-Class Award in recognition of:** 

Clear and insightful analysis of financial statements



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**NASA** 

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NASA has been awarded the AGA CEAR award 11 times

FY24 CEAR Special Best-in-Class Award:

#### Clear and insightful analysis of financial statements

"This agency presents an easy-to-understand analysis of its financial statements and incorporates informative graphs and charts. It also includes an analysis of the sources of its funding and aligns gross costs by strategic goal to provide additional insights into the agency's operations."





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## **Background**

Timeline: Process begins annually in May/June.

Monthly check-in meetings with all stakeholders



#### **Continuous Improvement:**

- · Benchmark against CEAR Best-In-Class Award winners
- · Identify and incorporate best practices
- · Review, disposition, and implement CEAR review comments into subsequent year AFR



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## **Analysis of Financial Statements**

#### Requirements:

- OMB Circular A-136, Section II.2.3
- SFFAS 64, Paragraph 12

**Goal:** To provide readers with a clear understanding of NASA's financial position and significant year-over-year changes

#### OMB A-136

#### II.2.3. Analysis of Financial Statements

In addition to the requirements of SFFAS 64, paragraph 12 or SFFAS 15, paragraphs 1 through 6, the MD&A should provide a summary of:

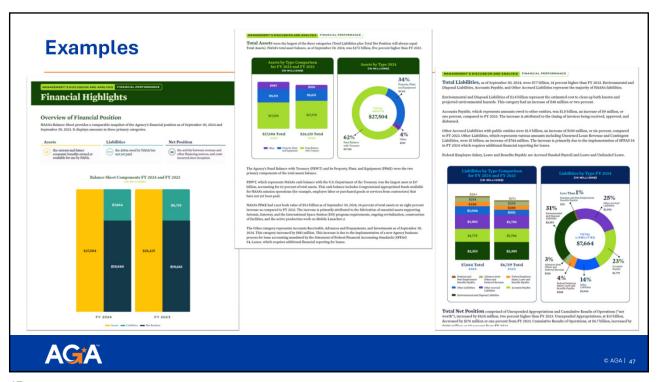
- Purpose, source, and type of significant budgetary resources (including any significant supplemental appropriations) and the relationship between any significant fees collected and the cost of goods or services provided.
- Financial management issues arising during the reporting period.

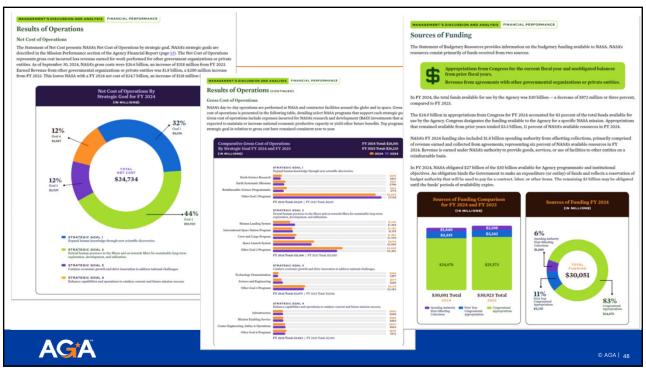
#### Approach:

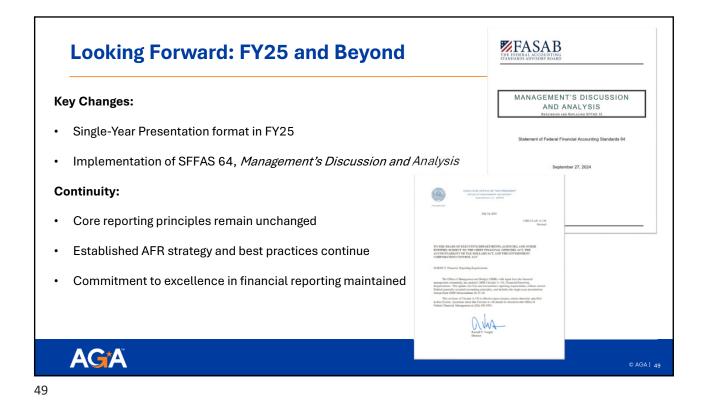
- Visual Impact: Use bold, interesting, and contrasting colors to highlight key data points
- · Accessibility: Provide plain-language explanations to complement charts and graphs
- · Clarity: Ensure visual data tells a coherent financial story that anyone can understand



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**Tips** 

- · Read the entire AFR from cover to cover
- Internal reviews
- Become a CEAR reviewer
  - Learn best practices
  - Understand CEAR guidelines
  - Networking
  - No-cost professional development opportunity



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## **Tips from Best-In-Class Award Winners**

Speakers: Migdali Delgado, Program

Analyst, Office of the Chief Financial Officer, Architect of the Capitol

**Takiylia Middleton,** Senior Financial Analyst, Office of the Chief Financial Officer, Architect of the Capitol

**Best-In-Class Award in recognition of:** 

Outstanding discussion of the entity's enterprise risk management program



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#### CEAR Program Preparer Training | CEAR Award and CEAR Best-in-Class Recipient

#### FY 2024 AGA CEAR Award Recipient

Archtitect of the Capitol (AOC) - 13th year

#### FY 2024 CEAR Best-In-Class

This agency discusses the maturity of its enterprise risk management program, its annual risk assessment, and links identified risks with the challenges reported by the Office of Inspector General. The detailed enterprise-level risk discussion with risk ratings is exceptional.



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#### CEAR Program Preparer Training | AOC's Performance and Accountability Report









#### MORE THAN A REPORT

The Architect of the Capitol's (AOC) Performance and Accountability Report (PAR) aims to accomplish a report that provides its readers and Congress **transparency and accountability** in both its annual performance and financial accomplishments

The PAR is also an opportunity to tell the  $\bf AOC\mbox{'s}$  story which highlights:

- Mission Serve, Preserve and Inspire: Serve as stewards to preserving the nation's Capitol, and inspire memorial experiences
- Progress Producing an annual PAR not only showcases AOC's annual progress, but also builds trust and provides transparency to Oversight and the American public
- Results AOC's operations ensure our Capitol, and the campus endures the test of time for future generations

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### **CEAR Program Preparer Training | Preparing a Quality Outcome**









#### **PLAN**

- Plan intentionally to ensure success
- Map out goals, internal reviews, and approvals to align with overall project calendar
- Track progress and plan for contingencies to ensure timeliness

#### **ENGAGE**

- Engage with stakeholders early to set tone and expectations for success
- Reinforce AOC's commitment to transparency and accountability
- Encourage **agency-wide collaboration** and align with the Architect's message

#### DRAFT AND REVIEW

- Follow and implement updated guidance for the current fiscal year
- Draft and review report sections to ensure updated information (more than once)
- Implement feedback and approved data and content

#### FINALIZE

- Ensure compliance and finalize report
- Update stakeholders on progress and completion
- Get ready for next year

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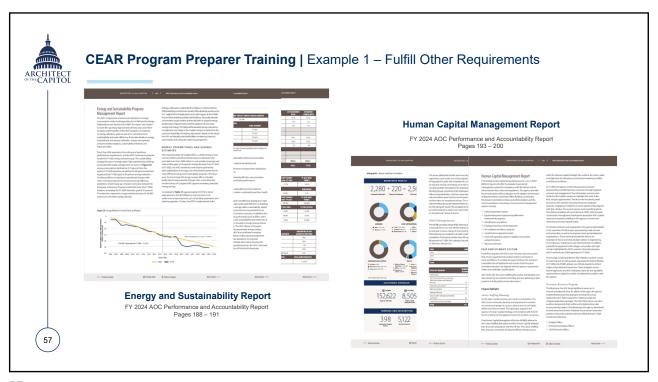


#### **CEAR Program Preparer Training | Continuous Improvement**

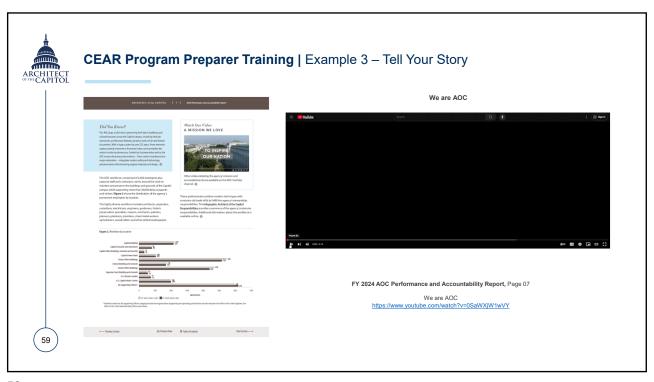


- Track progress and opportunities for improvement during the current fiscal year to implement in future reporting cycles
- Benchmark award winning reports to identify best practices
- Conduct lessons learned to gather insights and enhance reporting content
- Identify trends and design styles to showcase information and data (infographics, charts, images)
- Review recommendations and updated guidance to ensure compliance and implement changes as necessary
- Repeat best practices and implement updates and recommendations

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## **CEAR Program Timeline, Logistics, CPEs**

#### **Speaker: Stephanie Shaer**

- Important dates
- Program application process
- CPEs

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## **Important Dates**

- November 17, 2025
  - Auditor's report must be dated on or before
  - Agency applications due
- December 8, 2025
  - Reviewer applications due
- December 9, 2025
  - Reviewer's Training | 2-4 p.m
- December 15, 2025
  - CEAR Program agency packet and filing fees due
- December 31, 2025
  - SPFI due (Optional)



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## **CEAR Program Application Process**

- Follow the FY2025 CEAR Program Guidelines
  - Agency CEAR application Due November 17, 2025
- Review previous Best-in-Class awardees for commendable practices
- Original letter signed by your agency's CFO or equivalent-level official requesting that your report be reviewed
- · 6 printed copies of:
  - AFR/PAR (Required)
  - Responses to last year's recommendations (Required)
  - The CEAR Guidelines to which you adhered, detailing which pages of your AFR or PAR the requirements in the Guidelines are addressed. (Recommended)



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## **CEAR Website Resources**

- Links to FY2024 AFRs and PARs
- List of FY2024 CEAR Award Winners
- Important Dates
- Recordings of Preparer and Reviewer trainings (once complete)
- FY2025 Guidelines
- Descriptions of Special Awards
- https://www.agacgfm.org/Standards/CEAR.aspx



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## **Mailing Address for Application Packet**

#### **AGA**

ATTN: CEAR Program 2208 Mount Vernon Ave. Alexandria, VA 22301

Visit CEAR's application criteria website <u>- https://www.agacgfm.org/Standards-Guidance/CEAR/For-Agencies-Preparers/Application-Fees.aspx</u>

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## **Become a Reviewer**

- · Another way to learn is from each other!
- We recommend that very agency have 1 or 2 employees serve as reviewers
- Learn more at https://www.agacgfm.org/Standards-Guidance/CEAR/Reviewers/Benefits-Eligibility.aspx
- Reviewer Training | Dec. 9, 2025 | 2 4:00 p.m. ET | 2 CPEs | FOS: AUDG
- Application deadline to apply is December 8, 2025

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## **CEAR Program CPEs**

## You can earn up to 6 total free CPEs

- Preparer Training
- Reviewer Training
- Team Meeting in March 2026

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## **FY2025 CEAR Awards Ceremony**

Location: Washington, D.C.

**Date:** May 2026



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## **Preparer Training CPE Certificate**

- · Within two weeks
- Email notifications will be sent to all those who completed the alertness checks
- Check AGA account for CPE certificate
- Questions? Contact cear@agacgfm.org.

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## **Thank You for Participating!**

Contact: cear@agacgfm.org



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